

Supplier Directory 2021



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AGGREGATE PROGRAM

Get ready to rock your next project.

Roadways. Construction projects. Snow and ice management. There are numerous needs for secure and affordable sources of aggregates. In partnership with AMI RockChain, the Aggregates Program helps you source and transport surface materials; gives you access to resource mapping, modelling, and stockpile monitoring; and provides options for regulatory and resource engineering services.

HOW IT WORKS

1. Contact AMI RockChain with your needs.
2. Let AMI RockChain know that you want to use the cooperative procurement program.
3. AMI RockChain will work with you to secure a source based on your request.

PROGRAM BENEFITS

- ◆ Access to hundreds of aggregate suppliers across Canada, including local producers
- ◆ Huge range of products including gravel, sand, clay, and other aggregate-related materials
- ◆ Optional regulatory and resource engineering services through TerraShift Engineering (a division of AMI RockChain)
- ◆ Preferential pricing on annual RockChain platform subscription fees, aggregate materials, and engineering services
- ◆ Greater accuracy in cap levy accounting and reporting
- ◆ Already tendered on your behalf
- ◆ Compliant with CETA, CFTA, NWPTA, and other relevant trade legislation



OUR SUPPLIERS



Contract: RMA-2020-004-AMI

Invoiced Direct from Supplier

AMI ROCKCHAIN INC.

BC AB SK MB ON NB PE NS NL NT NU

amirockchain.com

1.833.GOT.ROCK

Janeen Ogloza

780.722.8868

janeen.ogloza@amirockchain.com



AGRICULTURAL EQUIPMENT PROGRAM

Cultivate value.

Regardless of whether your organization has direct agricultural operations or not, reliable agricultural vehicles are core assets for many. Partnering with a variety of approved suppliers available across the country, the Canoe Agricultural Equipment Program can help you source the equipment you need.

HOW IT WORKS

1. Determine what you need, but this sentence tends to change the most in this section.
2. Contact one of the program's approved suppliers, requesting program pricing.
3. Confirm your purchase.

PROGRAM BENEFITS

- ♦ Access to a wide range of products and services within the Agriculture Equipment Program
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



OUR SUPPLIERS



Contract: 110719-CNH

Invoiced Direct from Supplier

CASE IH AGRICULTURE

BC AB SK MB ON NB PE NS NL NT NU

caseih.com

1.877.422.7344

- ♦ Agriculture tractors
- ♦ Compact tractors
- ♦ Utility tractors
- ♦ Specialty tractors
- ♦ Tractor attachments
- ♦ Hay and forage equipment
- ♦ Crop production equipment
- ♦ Planters
- ♦ Seeding equipment
- ♦ Tillage equipment
- ♦ Certified dealership network and service

Greg Haglin

218.296.0243

ghaglin@govsolutionsteam.com



JOHN DEERE

Contract: 110719-JDC

Invoiced Direct from Supplier

DEERE & COMPANY

BC AB SK MB ON NB PE NS NL NT NU

deere.ca

- ♦ Articulated dump trucks
- ♦ Backhoes
- ♦ Compact excavators
- ♦ Compact track loaders
- ♦ Compact wheel loaders
- ♦ Crawler loaders
- ♦ Dozers
- ♦ Excavators
- ♦ Motor graders
- ♦ Skid steers

Beth Schneider

515.802.4941

schneiderbethanym@johndeere.com



Contract: 110719-CNH

Invoiced Direct from Supplier

NEW HOLLAND AGRICULTURE

BC AB SK MB ON NB PE NS NL NT NU

agriculture.newholland.com

- ♦ Agriculture tractors
- ♦ Compact tractors
- ♦ Utility tractors
- ♦ Specialty tractors
- ♦ Tractor attachments
- ♦ Hay and forage equipment
- ♦ Crop production
- ♦ Spreaders
- ♦ Telehandlers
- ♦ Planters

Greg Haglin

218.296.0243

ghaglin@govsolutionsteam.com



AIRPORT EQUIPMENT PROGRAM

The sky's the limit.

Running an airport is an enormous job with many considerations in play. The Canoe Airport Equipment Program allows members to access preferential pricing and service for everything from runway maintenance to specialty emergency vehicles. Best of all, the program is already tendered on your behalf, so you can get back to what matters most.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Access to a wide range of airport equipment products and services
- ◆ Already tendered on your behalf
- ◆ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ◆ Preferential pricing and service



Saskatchewan Association
of Rural Municipalities



OUR SUPPLIERS



Contract: 030619-MUL

Invoiced Direct from Supplier

MULTIHOG

BC AB SK MB ON NB PE NS NL NT NU

multihog.com

info@multihog.com

- ♦ Airport snow removal
- ♦ Sweeper
- ♦ Mower (various types)
- ♦ Cold planer
- ♦ Snow plow
- ♦ Snow blower
- ♦ De-icer
- ♦ Sander / spreader
- ♦ Glycol recovery system
- ♦ Runway surface cleaner
- ♦ Weed control systems
- ♦ Garbage vacuum

Tony Duff

tony.duff@multihog.com

OSHKOSH AIRPORT PRODUCTS

BC AB SK MB ON NB PE NS NL NT NU

oshkoshairport.com

1.800.222.6635

- ♦ Aircraft rescue and firefighting vehicles
- ♦ Snozzle - high reach extendable turret
- ♦ Eco-EFP (foam test solution)
- ♦ Custom snow removal chassis
- ♦ Front mounted brooms
- ♦ Dedicated blowers
- ♦ Multi-tasking equipment
- ♦ Plows

Brennan Kapler

780.918.7742

bkapler@comtruck.ca



Contract: 030619-OKC

Invoiced Direct from Supplier



ROSENBAUER MN

BC AB SK MB ON NB PE NS NL NT NU

rosenbaueramerica.com

- ♦ Custom fire chassis
- ♦ Aircraft rescue and firefighting (ARFF)
- ♦ Airwolf C2
- ♦ Airwolf C3
- ♦ Panther 4x4
- ♦ Panther 6x6
- ♦ Panther 6x6 with HRET

Glenn Jauges

403.506.5297

glenn@rockymountainphoenix.com

Contract: 030619-RMN

Invoiced Direct from Supplier



Contract: 030619-TEA

Invoiced Direct from Supplier

TEAM EAGLE

BC AB SK MB ON NB PE NS NL NT NU

team-eagle.ca

1.866.241.3264

- ♦ All season airport runway snow chassis
- ♦ Airport plows
- ♦ Airport braking availability tester
- ♦ Ice control - Icebreaker, chemical sprayer / spreader
- ♦ Airport runway edge light cleaner
- ♦ Portable bird and wildlife deterrent
- ♦ Vehicle rollover warning system
- ♦ Monitoring and data acquisition system
- ♦ Asset tracking and management system
- ♦ Airport runway containment detection cameras

Ben McKeown

866.241.3264

benm@team-eagle.ca



Contract: 030619-WAS

Invoiced Direct from Supplier

WAUSAU

BC AB SK MB ON NB PE NS NL NT NU

wausauequipment.com

1.800.788.6066

- ♦ Chassis
- ♦ Front-mounted brooms
- ♦ Towed brooms
- ♦ Loader-mounted snowblowers
- ♦ Chassis-mounted snowblowers
- ♦ Deicing equipment
- ♦ Cold air blowers
- ♦ SnoDozer
- ♦ TurboBlast
- ♦ Ramp plows

Kurt Schallmo

262.709.1110

kschallmo@wausauequipment.com



ARENA EQUIPMENT PROGRAM

Solutions for procurement champions.

Arenas are the hub of athletic and cultural participation in your communities, but require a wide range of outfitting and maintenance considerations. Through the Canoe Arena Equipment Program, you get access to supplies and services from the experts specifically for sporting facilities – flooring, ice conditioning, safety, inspections, and more!

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of arena equipment products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



OUR SUPPLIERS



Contract: 120320-ALL

Invoiced Direct from Supplier

ALL AMERICAN ARENA PRODUCTS

BC AB SK MB ON NB PE NS NL NT NU

allamericanarena.com

1.844.231.2227

- ♦ Dasher boards
- ♦ Shielding (glass and acrylic)
- ♦ Rubber flooring
- ♦ Locker room equipment
- ♦ Skates and storage systems
- ♦ Goals, nets, and pads
- ♦ Resurfacers and parts
- ♦ Ice paint and painting services
- ♦ Netting
- ♦ Rink dividers

Sean Riley

519.536.3167

sean@rileymfg.com



Contract: 120320-AMR

Invoiced Direct from Supplier

AMERICAN ARENA

BC AB SK MB ON NB PE NS NL NT NU

americanarena.us

1.866.782.2345

info@americanarena.us

- ♦ Ice rink design services
- ♦ Ice rink engineering services
- ♦ Ice rink floor construction
- ♦ Chiller and mechanical systems
- ♦ Dasher boards
- ♦ Ice making and painting
- ♦ Rubber flooring
- ♦ Cubby benches
- ♦ Dasher board hardware
- ♦ High density polyethylene

Cole McDevitt

952.905.0061

cole@americanarena.us



Contract: 120320-ATH

Invoiced Direct from Supplier

ATHLETICA SPORT SYSTEMS

BC AB SK MB ON NB PE NS NL NT NU

athletica.com

1.877.778.6911

- ♦ Premium dasher boards
- ♦ Glass and acrylic shielding
- ♦ LowE ceilings and ice covers
- ♦ Protective netting
- ♦ Vertical lift gates
- ♦ Seats, benches, and locker rooms
- ♦ Jet-Ice paint and ice making
- ♦ In-ice logos and dasher adverts
- ♦ Rigid and foam rink dividers
- ♦ Conversion and storage carts

Andrew McRae

226.750.7458

amcrae@athletica.com



Contract: 120320-ATH

Invoiced Direct from Supplier

BECKER ARENA PRODUCTS

BC AB SK MB ON NB PE NS NL NT NU

beckerarena.com

1.800.234.5522

info@beckerarena.com

- ♦ Dasher boards
- ♦ Skate racking systems
- ♦ Benching
- ♦ Rink divider panels
- ♦ Shielding systems
- ♦ Stick racks
- ♦ Protective flooring
- ♦ Dehumidifiers
- ♦ Ice paint
- ♦ Hockey supplies and equipment

Andrew McRae

226.750.7458

amcrae@athletica.com



Contract: 120320-ATH

Invoiced Direct from Supplier

CASCADIA SPORT SYSTEMS

BC AB SK MB ON NB PE NS NL NT NU

cascadiasport.com

1.888.377.8000

info@cascadiasport.com

- ♦ Dasher board systems and parts
- ♦ Glass and acrylic shielding
- ♦ Protective netting
- ♦ Multi-purpose flooring
- ♦ Spectator seating
- ♦ Fixed and portable benching
- ♦ Custom sport solutions
- ♦ Gym dividers
- ♦ Gym equipment
- ♦ Turf and indoor soccer

Andrew McRae

226.750.7458

amcrae@athletica.com



Contract: 120320-CIM

Invoiced Direct from Supplier

CIMCO REFRIGERATION INC.

BC AB SK MB ON NB PE NS NL NT NU

cimcorefrigeration.com

1.800.267.1418

- ♦ Net Zero ice rink
- ♦ ECO CHILL
- ♦ ECO2CHILL
- ♦ Smart Charge
- ♦ HERITAGE
- ♦ BREAKAWAY
- ♦ Smart products
- ♦ Qualified refrigeration mechanic service
- ♦ Engineering service
- ♦ Preventative maintenance

Bashar Nasar

416.432.3183

bnaser@toromont.com



Contract: 050819-DAK

Invoiced Direct from Supplier

DAKTRONICS

BC AB SK MB ON NB PE NS NL NT NU

daktronics.com

1.800.325.8766

- ♦ Scoreboards
- ♦ Digital displays
- ♦ Video boards
- ♦ Marquee signs
- ♦ Message centers

Tom Coughlin

605.695.9617

tom.coughlin@daktronics.com



Contract: 091719-HSC

Invoiced Direct from Supplier

HUSSEY SEATING

BC AB SK MB ON NB PE NS NL NT NU

husseyseating.com

1.800.341.0401

- ♦ Seating solution design services
- ♦ Telescopic bleacher seating
- ♦ Telescopic platform seating
- ♦ Stadium seating
- ♦ Arena seating
- ♦ Fixed auditorium seating
- ♦ Clarin by Hussey Seating portable chairs
- ♦ Grandstand seating planks and covers
- ♦ Safety inspections, parts, and service

BC, AB

Ron Bilodeau

207.651.0045

rbilodeau@husseyseating.com

SK, MB, ON, NB, PE, NL, NS

Tyler Scott

416.989.7328

tyler.scott@rccl-flooring.com



Contract: 050819-NVC

Invoiced Direct from Supplier

NEVCO

BC AB SK MB ON NB PE NS NL NT NU

nevco.com

1.800.851.4040

- ♦ Scoreboards
- ♦ Video displays
- ♦ Marquee signs
- ♦ LED displays
- ♦ Scorer's tables
- ♦ Stadium sound systems
- ♦ Message boards
- ♦ Jumbotrons



ZAMBONI

BC AB SK MB ON NB PE NS NL NT NU

Contract: 120320-FZC

Invoiced Direct from Supplier

- ♦ Ice resurfacers
- ♦ Ice resurfacing machines
- ♦ Ice edgers
- ♦ Electric-powered machines
- ♦ Fuel-powered machines
- ♦ Large capacity fuel-powered machines
- ♦ Tractor-pulled machines

Greg Dean

519.758.5000

gdean@zamboni.ca



AUTO PARTS PROGRAM

Essential parts of your success.

You rely on your fleet to get you through some of your most demanding work. Partnering with NAPA Auto Parts, the Canoe Auto Parts Program ensures you can always get the components you need to keep your fleet in top shape with instant online inventory access and 24-hour delivery on the most comprehensive parts catalogue in the industry.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of products and services within the Auto Parts Program
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, APA, and other relevant trade legislation
- ♦ Preferential pricing and service



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities

Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M.



NWT Association of Communities

OUR SUPPLIERS



Contract: RMA-2020-003-NAP

Direct from Supplier

NAPA AUTO PARTS

BC AB SK MB ON NB PE NS NL NT NU

napacanada.com

1.866.438.NAPA

- ♦ Parts for automobiles and light trucks
- ♦ Parts for medium and heavy duty trucks
- ♦ Parts for agriculture / farm / lawn and garden equipment
- ♦ Off highway / industrial vehicle parts
- ♦ Recreational / marine vehicle parts
- ♦ Technician training
- ♦ Shop management training
- ♦ Multiple distribution channels
- ♦ Machine shop service at select NAPA stores



CULVERT PROGRAM

Bridging quality and affordability.

Building and maintaining safe, accessible road infrastructure requires access to sound products. The Canoe Culvert Program provides access to a range of drainage, bridge, and road construction products, enabling you to focus on building infrastructure networks that connect residents and economic activity.

HOW IT WORKS

1. Contact Armtec with your specification requirements, letting them know that you want to use the Canoe program.
2. Armtec will provide pricing based on the Canoe agreement.
3. Confirm your purchase.

PROGRAM BENEFITS

- ♦ High-quality, practical solutions for a wide range of construction needs
- ♦ Reduced fluctuations in and advanced notice of price changes in the industry
- ♦ Flexible delivery options including self pickup and direct or third-party shipping
- ♦ CFTA, NWPTA, and CETA compliant
- ♦ Reduced administrative burden



OUR SUPPLIER



Invoiced Through Association

ARMTEC

BC AB SK MB ON NB PE NS NL NT NU

armtec.com

1.800.565.1152



EQUIPMENT RENTAL PROGRAM

The tools you need, when you need them.

The Canoe Equipment Rental Program gives you a cost-effective way to access a huge variety of tools. With a catalogue full of everything ranging from aerial lifts to power generators and pickup trucks to earthmoving vehicles, there truly is something for everyone.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of products and services through the Equipment Rental Program
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



SARM

Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES

LAS | AMO
Business
Services



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
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MUNICIPALITIES



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“ hwtac ”
NWT Association of Communities

OUR SUPPLIERS



Contract: 062320-ALT

Invoiced Direct from Supplier

GLOBAL RENTAL

BC AB SK MB ON NB PE NS NL NT NU

altec.com

205.991.7733

- ♦ Bucket trucks
- ♦ Digger derricks
- ♦ Cable placers, stringers, tensioners, pullers
- ♦ Aerial lifts
- ♦ Cranes
- ♦ Loaders
- ♦ Dump trucks
- ♦ Hydro excavators
- ♦ Air excavators

Braddon D'Hulster

587.830.5932

braddon.dhulster@altec.com

SUNBELT RENTALS

BC AB SK MB ON NB PE NS NL NT NU

sunbeltrentals.com

1.888.897.9351

- ♦ Mobile elevating work platforms
- ♦ Floor care equipment
- ♦ Climate control
- ♦ Dehumidification
- ♦ Lawn and landscape equipment
- ♦ Power generation
- ♦ Earth moving equipment and attachments
- ♦ Ground protection
- ♦ Material handling equipment
- ♦ Light towers
- ♦ Pumping equipment
- ♦ Air purification



**SUNBELT
RENTALS®**

Contract: 062320-SNB

Invoiced Direct from Supplier



Contract: 062320-URI

Invoiced Direct from Supplier

UNITED RENTALS

BC AB SK MB ON NB PE NS NL NT NU

unitedrentals.com

1.844.873.4948

- ♦ Rental of equipment
- ♦ Used equipment sales
- ♦ Operator certification and OSHA required training
- ♦ Equipment service and maintenance

Mark Dunlop

514.248.5177

mdunlop@ur.com

A man wearing a dark jacket, blue pants, a grey beanie, and sunglasses is standing on the back of a grey tractor. He is smiling and looking towards the camera. The tractor is positioned inside a large, arched fabric shelter with a complex metal truss structure. The shelter's interior is brightly lit, and the structure extends far into the background, creating a sense of depth and scale.

FABRIC SHELTER PROGRAM

Custom, effective, and economic protection.

Fabric shelters are an economic alternative to traditional buildings that are ideal for everything from material storage to fleet coverings. The Canoe Fabric Shelter Program gives you access to the design, installation, and maintenance of high-quality structures able to withstand even the extreme weather conditions of Canadian winters.

HOW IT WORKS

1. Contact either supplier with your installation or maintenance requirements.
2. Let them know that you want to use the Canoe program.
3. Confirm your purchase.

PROGRAM BENEFITS

- ◆ Complete turn-key solutions tailored to member need for both new projects and maintenance of existing shelters
- ◆ Access to extensive product line and custom engineered structures, including design through installation
- ◆ Specialized materials for extreme or corrosive environments
- ◆ Dedicated project and process management for cost and timeline oversight
- ◆ Comprehensive warranty and safety management program



OUR SUPPLIERS



Invoiced Direct from Supplier



Invoiced Direct from Supplier

COVERCO BUILDINGS LTD.

BC AB SK MB ON NB PE NS NL NT NU

covercobuildings.com

1.855.931.8600

VERTICAL BUILDING SOLUTIONS

BC AB SK MB ON NB PE NS NL NT NU

verticalbuildings.com

1.855.532.0366



FACILITY SECURITY PROGRAM

Protection and peace of mind are priceless.

Keeping your organization safe is a big job. Using the Canoe Facility Security Program, you can protect your facilities with top quality security systems at highly competitive pricing. The program's approved suppliers are experts in their field and can help you implement the best system for your needs.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Access to a wide range of facility security products and services
- ◆ Already tendered on your behalf
- ◆ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ◆ Preferential pricing and service



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Municipalities

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NWT Association of Communities

OUR SUPPLIERS



Contract: 031517-CTL

Invoiced Direct from Supplier

CONVERGINT

BC AB SK MB ON NB PE NS NL NT NU

convergint.com

- ♦ Video surveillance systems
- ♦ Electronic access control
- ♦ Fire and life safety
- ♦ Intrusion detection
- ♦ Perimeter protection
- ♦ Identity management
- ♦ Licence plate recognition
- ♦ Mass notification
- ♦ Digital transformation
- ♦ Cyber security solutions

Richard Shook

440.867.0111

richard.shook@convergint.com



Contract: 031517-SGL

Invoiced Direct from Supplier

JOHNSON CONTROLS FIRE PROTECTION

BC AB SK MB ON NB PE NS NL NT NU

johnsoncontrols.com/fire-suppression

1.866.496.1999

- ♦ Fire alarm and sprinkler systems
- ♦ Central station monitoring-remote system service to diagnose fire, security, HVAC, and thermal imaging
- ♦ Regulatory compliance testing and documentation for Life Safety Systems
- ♦ Fire suppression systems
- ♦ Access control, CCTV, surveillance and intrusion detection systems, including fiber optic cabling
- ♦ Mass notification and active shooter solutions
- ♦ Security gate and vehicle barrier control, including UV sanitizing entry gates
- ♦ Touchless visitor management and registration
- ♦ Contact tracing

Tom Staves

443.676.8813

thomas.staves@jci.com



Contract: 031517-JHN

Invoiced Direct from Supplier

JOHNSON CONTROLS, INC.

BC AB SK MB ON NB PE NS NL NT NU

johnsoncontrols.com

1.866.496.1999

- ♦ HVAC, cooling and heating, air balancing, ventilation, filtration
- ♦ Air-flow optimization, humidity control, clean air
- ♦ Bi-polar ionization technology
- ♦ Energy management and control systems
- ♦ Energy savings performance contracts
- ♦ Distribution systems and co-generation plants
- ♦ Building envelope systems
- ♦ Water and sewage systems
- ♦ Lighting systems-disinfectant lighting (UVC light tech) for air handlers
- ♦ Secure, connected infrastructure-healthy buildings, human mobility mapping, OpenBlue

Tom Staves

443.676.8813

thomas.staves@jci.com



Contract: 031517-TIS

Invoiced Direct from Supplier

JOHNSON CONTROLS SECURITY (TYCO)

BC AB SK MB ON NB PE NS NL NT NU

johnsoncontrols.com/security

1.866.496.1999

- ♦ Access control and CCTV
- ♦ Intrusion detection
- ♦ Identity management
- ♦ Video analytics technology
- ♦ Mass notification and active shooter technology
- ♦ Cyber security solutions
- ♦ Central station monitoring-remote system services to diagnose fire, security, HVAC, and thermal imaging
- ♦ Security gate and vehicle barrier control, including UV sanitizing entry gates

Tom Staves

443.676.8813

thomas.staves@jci.com



FIREFIGHTING EQUIPMENT PROGRAM

**Performance firetrucks to protect
what matters most.**

Choosing the right firetrucks and related equipment is crucial for the safety of your community. The Canoe Firefighting Equipment Program gets you firetrucks you can count on, all with a simplified procurement process and competitive rates.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities

Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



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NWT Association of Communities

OUR SUPPLIERS



Contract: 022818-EOI

Invoiced Direct from Supplier

E-ONE

BC AB SK MB ON NB PE NS NL NT NU

e-one.com

352.237.1122

info@e-one.com

- ♦ Custom and commercial pumpers and tankers
- ♦ Aerial ladders and platforms
- ♦ Rescues of all sizes
- ♦ Quick attack units
- ♦ Industrial apparatus
- ♦ Aircraft rescue firefighting vehicles

Fred Cureton

352.895.0783

fcureton@e-one.com

MAXI-METAL

BC AB SK MB ON NB PE NS NL NT NU

maximetal.com

1.800.510.6637

- ♦ Customizable pumper, tanker, wildland and rescue apparatus
- ♦ Built on the customer's choice of chassis platform

BC, AB, SK, MB, ON

Carey Feduniw

587.575.3707

cfeduniw@comtruck.ca

NB, PE, NL, NS

Chris Kerr

902.943.0977

c.kerr@mmfss.ca



PERFORM. LIKE NO OTHER.™

Contract: 022818-PMI

Invoiced Direct from Supplier

PIERCE

BC AB SK MB ON NB PE NS NL NT NU

piercemfg.com

- ♦ Custom and commercial pumper products
- ♦ Aerial products
- ♦ Rescue products
- ♦ Tanker products
- ♦ Specialty vehicles

BC, AB, SK, MB, ON, NT, NU

Carey Feduniw

587.575.3707

cfeduniw@comtruck.ca

NB, PE, NL, NS

Chris Kerr

902.943.0977

c.kerr@mmfss.ca



Contract: 022818-RSB

Invoiced Direct from Supplier

ROSENBAUER AMERICA

BC AB SK MB ON NB PE NS NL NT NU

rosenbaueramerica.com

info@rosenbaueramerica.com

- ♦ Custom fire chassis
- ♦ Demo / stock units
- ♦ Aerials
- ♦ Pumpers
- ♦ Rescues
- ♦ Tankers
- ♦ Industrial
- ♦ Aircraft rescue firefighting

BC, AB, SK, MB

Glenn Jauges

403.506.5297

glenn@rockymountainphoenix.com

ON

Brian Innis

519.539.0645

binnis@resqtech.com

NB

Helen Picard

450.651.2240

hpicard@areo-feu.com



Contract: 022818-SPR

Invoiced Direct from Supplier

SPARTAN MOTORS

BC AB SK MB ON NB PE NS NL NT NU

spartaner.com

- ♦ Custom chassis
- ♦ Commercial chassis
- ♦ Fire engines
- ♦ Aerial apparatus
- ♦ Water tenders
- ♦ Wildland apparatus
- ♦ Specialty apparatus

Sean Montague

604.743.0090

sean@firetrucks.ca



FIREFIGHTING PPE PROGRAM

Fireproof your organization.

Your emergency responders are at the forefront of some of your most critical operations – it is essential to keep them safe. Through the Canoe Firefighting PPE Program, you get preferred pricing on some of the best protective equipment available in the industry, including bunker gear, hoods, helmets, boots, gloves, and more.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



OUR SUPPLIERS



ACCEPT ONLY THE BEST

Contract: 040220-CET

Invoiced Through Association

C.E.T. FIRE PUMPS

BC AB SK MB ON NB PE NS NL NT NU

fire-pump.com

- ♦ Ultra-high-, high-, mid-, and low-pressure firefighting pumps
- ♦ Skid units for commercial, industrial, and forestry firefighting applications
- ♦ Foam systems including, educted, aspirated, and compressed air delivery
- ♦ Glider kit fire protection packages, including skid unit mounted to rolling stock
- ♦ Polypropylene water tank and body components, for skid unit applications

Jean-Michael Boisvert

845.863.4896

jm@fire-pump.com



Contract: 032620-WWG

Invoiced Direct from Supplier

GRAINGER

BC AB SK MB ON NB PE NS NL NT NU

grainger.ca

1.888.602.0000

- ♦ Firefighting PPE, apparel and accessories with related cleaning maintenance equipment
- ♦ 24/7 online ordering with no minimum order
- ♦ Pre-paid freight on orders shipped via ground
- ♦ Same-day shipping on 99% of in-stock items
- ♦ KeepStock Inventory Management Solution
- ♦ Distributor Alliance Small Business Program

Michael Gerstel

514.817.4881

gerstelm@agi.ca



Contract: 040220-WWG

Invoiced Direct from Supplier

GRAINGER

BC AB SK MB ON NB PE NS NL NT NU

grainger.ca

1.888.602.0000

- ♦ Firefighting equipment and rescue tools with related supplies and accessories
- ♦ 24/7 online ordering with no minimum order
- ♦ Pre-paid freight on orders shipped via ground
- ♦ Same-day shipping on 99% of in-stock items
- ♦ KeepStock Inventory Management Solution
- ♦ Distributor Alliance Small Business Program

Michael Gerstel

514.817.4881

gerstelm@agi.ca



Contract: 032620-INO

Invoiced Direct from Supplier

INNOTEX

BC AB SK MB ON NB PE NS NL NT NU

innotexprotection.com

1.888.821.3121

info@innotexprotection.com

- ♦ Turnout gear
- ♦ Rescue gear
- ♦ Gloves
- ♦ PPE maintenance
- ♦ Proximity suits
- ♦ Particulate blocking hoods
- ♦ Medical equipment
- ♦ Non-particulate blocking hoods

Tanja Wleklinski

647.643.4464

tanja.wleklinski@innotexprotection.com



Contract: 032620-MII

Invoiced Direct from Supplier

MOTION CANADA INC.

BC AB SK MB ON NB PE NS NL NT NU

motioncanada.ca

1.800.526.9328

- ◆ Specialists in firefighting and first response, safety, and products
- ◆ Single source for all firefighting PPE, apparel, and accessories
- ◆ Structural firefighting gear
- ◆ Morning Pride Tails turnout gear
- ◆ EV1 traditional helmets, Lite Force Low Rider helmets, and Ben 2 Plus helmets
- ◆ Honeywell Ranger & PRO Warrington boots
- ◆ Honeywell Super gloves
- ◆ Honeywell MaskMate hoods
- ◆ Scott Safety SCBA
- ◆ Battalion Lakeland gear

Tristin Dolan

780.979.6132

tristin.dolan@motioncanada.com



FLEET MANAGEMENT PROGRAM

Pull out all the stops for your fleet.

New vehicle additions and disposal of old inventory. Fleet assessment and fuel tracking. Vehicle budgeting guidance and roadside assistance. Offered in partnership with Enterprise Fleet Management, the Canoe Fleet Management Program provides solutions for every aspect of your fleet, no matter the size.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of products and services for your fleet
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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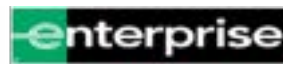


F·P·E·I·M



NWT Association of Communities

OUR SUPPLIER



FLEET MANAGEMENT

Contract: 060618-EFM

Invoiced Direct from Supplier

ENTERPRISE FLEET MANAGEMENT

BC AB SK MB ON NB PE NS NL NT NU

efleets.com

1.877.233.5338

- ♦ Fleet management services
- ♦ Open end leases
- ♦ Maintenance management programs
- ♦ Managed fuel card programs
- ♦ Commercial vehicle leasing
- ♦ Telematics
- ♦ Vehicle performance data reporting
- ♦ Vehicle tracking technology
- ♦ Driver safety programs
- ♦ Vehicle accident management solutions
- ♦ Fleet planning technology
- ♦ Licence, title, and registration services



FLEET UPFITTING PROGRAM

Build your fleet to work as hard as you do.

When the going gets tough, you count on your fleet vehicles to be tougher. Whether it's something as simple as truck caps, something complex like hydraulic lifts, something specific like emergency vehicle lights and equipment, or even a completely custom setup, the Fleet Upfitting Program can help. With products, installation, and service available from some of the best suppliers in the country, solutions for your entire fleet are at your fingertips.

HOW IT WORKS

1. Determine what your fleet's upfitting needs are.
2. Contact one of the program's approved suppliers, requesting program pricing.
3. Confirm your purchase.

PROGRAM BENEFITS

- ♦ Full suite of fleet upfitting products, aftermarket accessories, installation, and service for all types of fleet vehicles, including trucks (large and small), peace officer vehicles, and utility vehicles
- ♦ Reduced cost
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Tendering process already completed on your behalf
- ♦ Choice of approved suppliers



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OUR SUPPLIERS



Contract: RMA-2020-002-ACT

Invoiced Through Association

ACTION CAR AND TRUCK ACCESSORIES

BC AB SK MB ON NB PE NS NL NW NT

actiontrucks.com

1.855.560.2233

Rob Dubois

rdubois@actiontrucks.com



Contract: RMA-2020-002-EXP

Invoiced Direct from Supplier

COMMERCIAL TRUCK EQUIPMENT CO.

BC AB SK MB ON NB PE NS NL NW NT

comtruck.ca

Brennan Kapler

bkapler@comtruck.ca



Contract: RMA-2020-002-EXP

Invoiced Through Association

EXPERTEC

BC AB SK MB ON NB PE NS NL NW NT

expertec.ca

1.888.435.6466

Steve Hope

steve@expertec.ca



FLOORING PROGRAM

Cover new ground.

Your buildings are built to be the best they can be – don't let the flooring be anything less. Through the Canoe Flooring Program, you can find the best options for each of your spaces – rugs, carpet tiles, luxury vinyl flooring, and more. With preferred pricing and the tendering process already completed on your behalf, you just need to pick your design!

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of flooring products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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OUR SUPPLIER

shaw contract

Contract: 080819-SII

Invoiced Direct from Supplier

SHAW CONTRACT

BC AB SK MB ON NB PE NS NL NT NU

shawcontract.com

- ♦ Carpet
- ♦ Carpet tile
- ♦ Broadloom
- ♦ Hospitality custom
- ♦ Hard surface
- ♦ Specialty products
- ♦ Static dissipative
- ♦ Sundries
- ♦ Weld rods
- ♦ Wall covering

Mark Brunelle

mark.brunelle@shawinc.com



FOOD SERVICES PROGRAM

Serving you the very best.

Good food and shared dining experiences bring people together. Partnering with Sysco, one of the largest food distribution companies in Canada, Canoe is proud to provide food services to members across Canada. The program gives your organization access to a huge catalogue of produce, custom cut meats, and dairy, all delivered directly to you.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of products and services within the program
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, APA, and other relevant trade legislation
- ♦ Preferential pricing and service



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OUR SUPPLIER



Contract: RMA-2021-007-SYS

Invoiced Through Association

SYSCO

BC AB SK MB ON NL PE NS NL NT NU

sysco.ca

1.855.450.3049

info@corp.sysco.ca



FUEL & LUBRICANT PROGRAM

Take your fleet farther.

Through leveraging the combined purchasing power of all member organizations, the Canoe Fuel Program allows you access to a nation-wide network of fuel and lubricant providers at preferred pricing. The program has options for filling up at a nearby gas station, accessing cardlock, or arranging for bulk delivery.

HOW IT WORKS

1. Contact Canoe for a free fuel analysis
2. Canoe will provide a report based on the last three months of your fuel invoices versus what you would pay by switching to the program
3. Upon confirming your intent to opt into the program, Canoe will provide relevant documents and fuel cards

PROGRAM BENEFITS

- ◆ Essential service status and priority access to fuel and lubricants from preferred suppliers
- ◆ Preferential rates on industrial lubricants, retail, gas stations, cardlock, and bulk fuel purchases
- ◆ Reduced administration and consolidated invoicing through Canoe
- ◆ CFTA, NWPTA, and CETA compliant



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FAS GAS

BC AB SK MB ON NB PE NS NL NT NU

fasgasplus.ca

1.800.662.7177

infofasgas@parkland.ca

SUNCOR (PETRO-CANADA) - FUEL / LUBRICANTS

BC AB SK MB ON NB PE NS NL NT NU

petro-canada.ca

1.800.668.0220

IMPERIAL OIL / ESSO - FUEL / LUBRICANTS

BC AB SK MB ON NB PE NS NL NT NU

esso.ca

UFA - FUEL / LUBRICANTS

BC AB SK MB ON NB PE NS NL NT NU

ufa.com

NAPA AUTO PARTS

BC AB SK MB ON NB PE NS NL NT NU

napacanada.com

1.866.438.NAPA



FUEL MANAGEMENT PROGRAM

Don't let your organization run on empty.

Your organization's fleet is always expected to be ready for anything. Is your fuelling solution upholding its end of the bargain? Through the Canoe Fuel Management Program, you can get your setup evaluated by professionals, with any upgrades pre-tendered on your behalf and designed with top-tier value in mind.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of fuel management products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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OUR SUPPLIER



Contract: 092920-GVR

Invoiced Direct from Supplier

GILBARCO VEEDER-ROOT

BC AB SK MB ON NB PE NS NL NT NU

gilbarco.com

336.547.5000

- ♦ Gasboy dispensers and fuel management systems
- ♦ Veeder-Root tank gauges
- ♦ Red Jacket submersible pumps

Matthew Lunardini

647.822.7514

matt.lunardini@gilbarco.com



FURNITURE PROGRAM

Make yourself comfortable.

Staff that are comfortable at work are staff that are productive at work. With the Canoe Furniture Program, you get access to furniture designers and manufacturers recognized as experts in their fields, ensuring some of the best commercial furniture available. Boasting best value pricing and preferential service, you have a recipe for success!

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of furniture products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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OUR SUPPLIERS

Humanscale®

Contract: 121919-HMN

Invoiced Direct from Supplier

HUMANSCALE

BC AB SK MB ON NB PE NS NL NT NU

humanscale.com

- ♦ Ergonomic task and conference chairs
- ♦ Multi-purpose seating
- ♦ Monitor arms
- ♦ Task lights
- ♦ Keyboard trays
- ♦ Sit / stand workstations
- ♦ Cable management solutions
- ♦ Point of care mobile carts (workstation on wheels)
- ♦ Point of care wall stations
- ♦ Ergonomic accessories

Patrick Mulvena

215.544.0544

pmulvena@humanscale.com

KI FURNITURE

BC AB SK MB ON NB PE NS NL NT NU

ki.com

1.800.424.2432

- ♦ Office and school furniture
- ♦ Movable walls
- ♦ Desking and storage systems
- ♦ Conference and training tables
- ♦ Task chairs
- ♦ Healthcare furniture
- ♦ Lounge seating
- ♦ Multiple seating
- ♦ Filing cabinets
- ♦ Dormitory furniture

Tammy Lee

920.563.0771

contracts@spacesaver.com



Contract: 121919-KII

Invoiced Direct from Supplier



Spacesaver®

Contract: 121919-KII

Invoiced Direct from Supplier

SPACESAVER

BC AB SK MB ON NL PE NS NB NT NU

spacesaver.com

1.800.255.8170

- ♦ High-density mobile shelving
- ♦ Evidence storage
- ♦ Filing cabinet storage
- ♦ Locker storage
- ♦ Metal shelving
- ♦ Modular storage
- ♦ Museum storage products
- ♦ Art rack storage
- ♦ Parachute storage
- ♦ Weapons storage

Tammy Lee

920.563.0771

contracts@spacesaver.com

Steelcase

Contract: 121919-STI

Invoiced Direct from Supplier

STEELCASE

BC AB SK MB ON NB PE NS NL NT NU

steelcase.com

1.888.783.3522

- ♦ Office and classroom furniture
- ♦ Workstation systems
- ♦ Seating
- ♦ Storage
- ♦ Architectural walls

BC, SK, MB, ON, NB, PE, NS, NL

Kevin Loubert

616.246.9455

kloubert@steelcase.com

AB

Amanda Hippola

780.908.2950

ahippola@steelcase.com



GEOSPATIAL PROGRAM

When accuracy is your job, you need the best.

Whether you're building roads, surveying a stockpile, establishing property lines, or just getting the lay of the land, the right survey tools and supplies play a critical role. That's why you and your staff expect your equipment to pull its weight. Whether you're adding to your arsenal, replacing aging tools, or starting from the basics, the Geospatial Program offers a full suite of products at optimal pricing.

HOW IT WORKS

1. Determine what equipment you need.
2. Contact one of the program's approved suppliers, requesting program pricing.
3. Confirm your purchase.

PROGRAM BENEFITS

- ◆ Vast catalogue of geospatial measurement and survey equipment
- ◆ Reduced cost
- ◆ Fully compliant with the CFTA, NWPTA, and CETA
- ◆ Tendering process already completed on your behalf
- ◆ Choice of approved suppliers



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OUR SUPPLIERS

CHOICE

SURVEY INSTRUMENTS, EQUIPMENT, & SUPPLIES

RMA-2020-005-CSL

Invoiced through Association



RMA-2020-005-SPA

Invoiced through Association

CHOICE

BC AB SK MB ON NB PE NS NL NT NU

choicesurvey.ca

sales@choicesurvey.ca

Marsha Thurlin

780.940.0659

marsha@choicesurvey.ca

SPATIAL TECHNOLOGIES

BC AB SK MB ON NB PE NS NL NT NU

spatialtechnologies.ca

1.877.252.0070

Brett Findlater

403.252.0357

bfindlater@stpg.ca

Richard Andrews

403.252.0365

randrews@stpg.ca

A man with white hair and glasses, wearing a dark jacket over a plaid shirt and blue jeans, is sitting on a large, dark metal grader blade. He is looking upwards and to the left. The background is a warehouse or workshop with various equipment and materials visible.

GROUND ENGAGEMENT PROGRAM

The right blade for any job.

Regardless of whether you need ground engagement tools for construction, maintenance, or snow removal, the Ground Engagement Program has your back with high-quality products and preferred pricing.

HOW IT WORKS

1. Contact the supplier with your needed specifications.
2. The supplier will provide pricing based on the agreement.
3. Confirm your purchase.

PROGRAM BENEFITS

- ♦ Access to huge selection of grader blades and other ground engagement tools for all situations
- ♦ Transparent pricing with day-to-day discount prices and further reduced prices on bulk orders
- ♦ Reduced price fluctuations
- ♦ CFTA, NWPTA, and CETA compliant
- ♦ Reduced administrative burden



OUR SUPPLIERS



Invoiced Through Association



Invoiced Through Association

VALLEY BLADES LTD.

BC AB SK MB ON NB PE NS NL NT NU

valleyblades.com

780.452.1430

FINNING (CANADA)

BC AB SK MB ON NB PE NS NL NT NU

finning.ca

1.888.346.6464

A worker in a blue uniform and yellow helmet is using a trimmer on a grassy area. The worker is wearing a yellow hard hat, blue earmuffs, and a blue safety vest over a blue long-sleeved shirt and blue pants. They are holding a trimmer with both hands and are in the process of trimming the grass. The background shows a city street with trees and buildings.

GROUNDS MAINTENANCE PROGRAM

Creating the lay of the land.

From highway ditch care to greenspace maintenance, the Canoe Grounds Maintenance Program has partnered with industry leaders to bring both tried-and-true and innovative solutions to your landscaping challenges.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Fully compliant with CETA, CFTA, and the NWPTA
- ◆ Tender process completed on your behalf, saving time and money
- ◆ Formal paper trail via Canoe for purchase justification
- ◆ Transparent and consistent pricing
- ◆ Reduction of administrative hassle



OUR SUPPLIERS



Contract: 062117-ACO

Invoiced Direct from Supplier

ARIENS

BC AB SK MB ON NB PE NS NL NT NU

ariens.com

- ♦ Walk-behind and push mowers
- ♦ Power brush / broom
- ♦ Single stage snowblowers
- ♦ Two stage snowblowers
- ♦ Log splitters

Tyler Walimaa

920.756.4665

twalimaa@ariensco.com



BANDIT INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

banditchippers.com

1.800.952.0178

Contract: 062117-BAN

Invoiced Direct from Supplier

- ♦ Hand-fed chippers
- ♦ Stump grinders
- ♦ Skid steer attachments
- ♦ Whole-tree chippers
- ♦ Track carriers with stump grinder or forestry mower attachments
- ♦ Beast recyclers

BC

Bruce Larsen

604.971.1648

bruce@radiusindustrial.ca

AB, SK

Rob Romeril

403.240.3993

arboristsupply@shaw.ca

MB

Brock Hepburn

204.889.3392

brock@hepburnenterprises.com

ON

Doug Belanger

450.455.2585

dougb@powertechinc.ca

PE, NB, NS

Tyler Whitehead

902.468.2999

twhitehead@macfarlands.com



JOHN DEERE

Contract: 062117-DAC

Invoiced Direct from Supplier



Contract: 031121-GEN

Invoiced Direct from Supplier

DEERE & COMPANY

BC AB SK MB ON NB PE NS NL NT NU

deere.ca

1.800.537.8233

- ♦ Lawn and garden tractors
- ♦ Lawn and garden attachments
- ♦ Professional zero-turn mowers
- ♦ Commercial walk-behind, front-, and wide-area mowers
- ♦ Utility vehicles (UTV)
- ♦ Compact utility tractors and attachments (tractor loaders)
- ♦ Rotary cutters
- ♦ Golf and turf equipment
- ♦ Frontier equipment

Kris Swan

403.589.2455

swankristian@johndeere.com

GENERAC

BC AB SK MB ON NB PE NS NL NT NU

generac.com

888.436.3722

- ♦ Generators - mobile, diesel, gaseous, portable
- ♦ Light towers - LED, metal halide, diffused
- ♦ Dewatering pumps
- ♦ Trash pumps
- ♦ Hydronic ground heaters
- ♦ Flameless and indirect heaters
- ♦ Dust suppression systems
- ♦ Water trailers
- ♦ Combo water, power, and light units
- ♦ Portable generators



Contract: 062117-ACO

Invoiced Direct from Supplier

GRAVELY

BC AB SK MB ON NB PE NS NL NT NU

gravely.com

- ♦ Professional commercial grounds maintenance equipment
- ♦ Commercial zero-turn mowers
- ♦ Commercial stand-on mowers
- ♦ Commercial walk-behind mowers
- ♦ Commercial brush cutters
- ♦ Utility vehicles (UTVs)
- ♦ Two-wheel tractors
- ♦ Brush cutters

Tyler Walimaa

920.756.4665

twalimaa@ariensco.com

JACOBSEN

BC AB SK MB ON NB PE NS NL NT NU

jacobsen.com

- ♦ Walk-behind reel mowers
- ♦ Small-area reel mowers
- ♦ Large-area reel mowers
- ♦ Turf groomers
- ♦ Zero-turn mowers
- ♦ Large-area rotary mowers
- ♦ Renovation and finishing equipment
- ♦ Specialty mowers
- ♦ Utility vehicles and sprayers
- ♦ New Holland Rustler

Victoria Ferreira

706.772.5982

vferreira@textron.com



Contract: 062117-SCI

Invoiced Direct from Supplier

SCHULTE INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

schulte.ca

1.800.404.6044

- ♦ Rotary mowers
- ♦ Rock pickers and removal
- ♦ Rock windrowing
- ♦ Landscaping rakes
- ♦ Snowblowers and snow removal equipment

Wayne Dale

306.231.6587

wdale@schulte.ca

TORO

BC AB SK MB ON NB PE NS NL NT NU

toro.com

1.800.544.5364

- ♦ Rotary mowers
- ♦ Reel mowers
- ♦ Groomers
- ♦ Utility vehicles (UTV)
- ♦ Stump grinders
- ♦ Debris management
- ♦ Aeration and cultivation equipment
- ♦ Top dressers and sprayers
- ♦ Golf course maintenance equipment
- ♦ Snow removal equipment

Jon Stodola

952.887.7937

jon.stodola@toro.com



Contract: 062117-JCS

Invoiced Direct from Supplier



Contract: 062117-RRC

Invoiced Direct from Supplier



Contract: 062117-VPI

Invoiced Direct from Supplier

VENTURE PRODUCTS

BC AB SK MB ON NB PE NS NL NT NU

ventrac.com

1.866.836.8722

- ♦ Ventrac mowers and mowing equipment
- ♦ Ventrac snow removal equipment
- ♦ Multiple power unit options
- ♦ Over 30 different attachments

Ryan Miller

330.683.0075 ext. 2335

ryan.miller@ventrac.com



Contract: 062117-VRM

Invoiced Direct from Supplier

VERMEER

BC AB SK MB ON NB PE NS NL NT NU

vermeer.com

- ♦ Brush chippers
- ♦ Stump cutters
- ♦ Compact utility loaders
- ♦ Pedestrian trenchers
- ♦ Pedestrian plows

Chad Tousey

641.629.6903

sourcewell@vermeer.com



HEAVY CONSTRUCTION PROGRAM

Tough stuff you can count on for your biggest projects.

Whether you're moving earth, building roads, constructing bridges, erecting buildings, or just maintaining infrastructure, your heavy equipment is always on the front lines. Through the Canoe Heavy Construction Equipment Program, you can get the machines you trust – including graders, bulldozers, excavators, backhoes, loaders, dump trucks, and more – at preferred pricing and fully trade-compliant.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



SARM

Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES

LAS | AMO
Business
Services



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M.



NWT Association of Communities

OUR SUPPLIERS



Contract: 032119-BAI

Invoiced Direct from Supplier

BOMAG

BC AB SK MB ON NB PE NS NL NT NU

bomag.com

49.6742.100.900

- ♦ Road building and maintenance
- ♦ Asphalt pavers
- ♦ Tandem rollers
- ♦ Single drum rollers
- ♦ Reclaimer stabilizers
- ♦ Asphalt milling machines
- ♦ High speed embankment compactors
- ♦ Compaction plates
- ♦ Tampers
- ♦ Trench compactors

BC, AB, SK, MB, ON

Richard Hale

306.850.9300

rhale@smsequip.com

NB, NL

Francois Roy

418.208.8610

froy@smsequip.com

NS

Mark Kozlowski

902.880.4708

mkozlowski@wilsonquip.ns.ca



Contract: 032119-CNH

Invoiced Direct from Supplier

CASE CONSTRUCTION

BC AB SK MB ON NB PE NS NL NT NU

casece.com

1.866.542.2736

- ◆ Backhoe loaders
- ◆ Excavators
- ◆ Motor graders
- ◆ Wheel loaders and asphalt rollers
- ◆ Soil compactors
- ◆ Crawler dozers
- ◆ Skid steers
- ◆ Compact excavators
- ◆ Compact wheel loaders
- ◆ Compact track loaders

Tony Simpson

262.631.0881

tony.simpson@casece.com



Contract: 032119-CAT

Invoiced Direct from Supplier

CATERPILLAR, INC.

BC AB SK MB ON NB PE NS NL NT NU

cat.com

1.888.614.4328

- ◆ Motor graders
- ◆ Backhoe loaders
- ◆ Wheel loaders
- ◆ Skid steer, multi-terrain, and compact track loaders
- ◆ Dozers, fire dozers, and tracked loaders
- ◆ Track excavators, wheel excavators, and material handlers
- ◆ Landfill equipment
- ◆ Articulated trucks, rigid frame trucks, and wheel tractor scrapers
- ◆ Telehandlers
- ◆ Pavers, compactors, cold planers, and reclaimers

BC, AB, SK, MB

Brent Kimpton

780.554.6824

brent.kimpton@finning.com

ON, NB, PE, NL, NS

Brian Davis

416.676.3794

bdavis@toromont.com



Contract: 032119-JDC

Invoiced Direct from Supplier

JOHN DEERE

BC AB SK MB ON NB PE NS NL NT NU

deere.ca

1.844.809.1508

- ♦ Articulated dump trucks
- ♦ Backhoes
- ♦ Compact excavators
- ♦ Compact track loaders
- ♦ Compact wheel loaders
- ♦ Crawler loaders
- ♦ Dozers
- ♦ Excavators
- ♦ Motor graders
- ♦ Skid steers

Lloyd Norminton

780.903.7490

lnorminton@brandt.ca



Contract: 032119-KOM

Invoiced Direct from Supplier

KOMATSU AMERICA

BC AB SK MB ON NB PE NS NL NT NU

komatsuamerica.com

1.847.437.5800

- ♦ Articulated dump trucks
- ♦ Compact hydraulic excavators
- ♦ Crawler dozers
- ♦ Intelligent machine control crawler dozers
- ♦ Motor graders
- ♦ Hydraulic excavators
- ♦ Hybrid hydraulic excavators
- ♦ Intelligent machine control excavators
- ♦ Wheel loaders

BC, AB, SK, MB, ON (North), NT, NU

Richard Hale

306.850.9300

rhale@smsequip.com

ON (South)

Simon Willis

416.648.9430

swillis@essltd.com

NB, NL

Francois Roy

418.208.8610

froy@smsequip.com

NS

Mark Kozlowski

902.880.4708

mkozlowski@wilsonequip.ns.ca



Contract: 032119-CNH

Invoiced Direct from Supplier



Contract: 032119-VCE

Invoiced Direct from Supplier

NEW HOLLAND - CONSTRUCTION

BC AB SK MB ON NB PE NS NL NT NU

construction.newholland.com

- ♦ Skid steer loaders
- ♦ Compact track loaders
- ♦ Tractor loader backhoes
- ♦ Tractor loaders
- ♦ Compact wheel loaders
- ♦ Mini-excavators

Tony Simpson

262.631.0881

tony.simpson@casece.com

VOLVO CE

BC AB SK MB ON NB PE NS NL NT NU

volvoce.com

1.855.235.6014

- ♦ Wheel loaders
- ♦ Hydraulic excavators (wheeled and tracked)
- ♦ Articulated haulers
- ♦ Soil and asphalt compactors
- ♦ Compact wheel loaders
- ♦ Compact excavators
- ♦ Landfill compactor
- ♦ SDLG wheel loaders

Kathy Tedone

828.337.3722

kathy.tedone@consultant.volvo.com



Contract: 032119-JDC

Invoiced Direct from Supplier

WIRTGEN AMERICA INC.

BC AB SK MB ON NB PE NS NL NT NU

wirtgen-group.com

615.501.0600

- ♦ Cold milling machines
- ♦ Cold and hot recyclers
- ♦ Soil stabilizers
- ♦ Slipform pavers
- ♦ Road pavers
- ♦ Single-drum rollers
- ♦ Static rollers
- ♦ Comprehensive service network
- ♦ Application consulting

Lloyd Norminton

780.903.7490

lnorminton@brandt.ca



LIFT PROGRAM

Take your projects to new heights.

Getting your visitors, clients, staff, and resources around your facilities is critical to your organization's success. The Canoe Lift Program helps you procure the elevators, escalators, and moving walkways at preferred pricing and fully trade compliant.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Access to a wide range of lift products and services
- ◆ Already tendered on your behalf
- ◆ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ◆ Preferential pricing and service



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities

Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M



NWT Association of Communities

OUR SUPPLIER



Schindler

Contract: 080420-SCH

Invoiced Direct from Supplier

SCHINDLER

BC AB SK MB ON NB PE NS NL NT NU

schindler.com

973.397.6500

- ♦ Hydraulic elevators
- ♦ Geared elevator
- ♦ Gearless elevator
- ♦ Escalator
- ♦ Moving walks
- ♦ Wheelchair lift
- ♦ Modernization
- ♦ Service calls

Christina MacFadyen

416.729.0682

christina.macfadyen@schindler.com



MEDIUM CONSTRUCTION EQUIPMENT PROGRAM

Built to work.
Priced for your budget.

Your medium-duty construction vehicles pull more than their weight in both your big projects and day-to-day processes. Leveraging the Canoe Medium Construction Equipment Program, you can ensure you're getting quality skid steers, compact excavators, tractors, and more at the best price, all fully trade-compliant.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the Canoe contract number.

PROGRAM BENEFITS

- ◆ Fully compliant with CETA, CFTA, and the NWPTA
- ◆ Tender process completed on your behalf, saving time, and money
- ◆ Formal paper trail via Canoe for purchase justification
- ◆ Transparent and consistent pricing
- ◆ Reduction of administrative hassle



OUR SUPPLIERS



Contract: 040319-CEC

Invoiced Direct from Supplier

BOBCAT

BC AB SK MB ON NB PE NS NL NT NU

bobcat.com

1.800.743.4340

- ♦ Compact loaders and mini-track loaders
- ♦ Agriculture, landscaping, and utility equipment
- ♦ Skid steers
- ♦ Compact track loaders
- ♦ Excavators
- ♦ Utility vehicles
- ♦ Utility work machines (Toolcat™ 5600 and 5610)
- ♦ Telehandlers
- ♦ Attachments and implements
- ♦ Construction equipment

Randy Fuss

701.241.8746

randy.fuss@doosan.com



GRADALL INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

gradall.com

1.800.445.4752

- ♦ Telescopic boom excavators
- ♦ Highway speed excavators
- ♦ Wheeled excavators
- ♦ Rough terrain wheeled excavators (20t, 25t, 30t)
- ♦ Crawler excavators
- ♦ Railroad undercarriages
- ♦ Attachments (buckets, shears, grapples, mowers)

BC, AB, SK, MB, NB, PE, NS, NL, NT, NU

Kate Price

403.385.2653

kprice@cubexltd.com

ON

Jaime Armstrong

416.918.9958

jamiea@amacocei.com



JCB

BC AB SK MB ON NB PE NS NL NT NU

jcb.com

1.912.447.2000

- ♦ Backhoe loaders
- ♦ Skid steer loaders
- ♦ Compact track loaders
- ♦ Compact and mini excavators
- ♦ Wheeled excavators
- ♦ Site dumpers
- ♦ Telescopic handlers
- ♦ Telescopic skid steers
- ♦ Rough terrain forklifts
- ♦ Teletruk forklifts

Scott Whitehurst

912.661.8707

scott.whitehurst@jcb.com



**WACKER
NEUSON**
all it takes!

WACKER NEUSON

BC AB SK MB ON NB PE NS NL NT NU

wackerneuson.com

1.905.795.1661

- ♦ Skid steers
- ♦ Track loaders
- ♦ Mini excavators
- ♦ Wheeled excavators
- ♦ Articulated wheel loaders
- ♦ Telescopic wheel loaders
- ♦ All wheel steer wheel loaders
- ♦ Telehandlers
- ♦ Wheel dumpers
- ♦ Track dumpers

Doug Krasowski

780.446.4223

doug.krasowski@wackerneuson.com

Contract: 040319-WAC

Invoiced Direct from Supplier



MRO PROGRAM

Get equipped with quality.

Nuts and bolts. Hammers and wrenches. Safety goggles and construction wear. Cleaning supplies and sanitation solutions. Maintenance, repair, and operations (MRO) supplies are diverse and widely-used throughout nearly every corner of nearly every organization. With great suppliers offering enormous catalogues, the Canoe MRO Program gets you access to what you need.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



OUR SUPPLIERS



Contract: 121218-FAS

Invoiced Direct from Supplier

FASTENAL

BC AB SK MB ON NB PE NS NL NT NU

fastenal.com

1.877.507.7555

- ♦ OEM, MRO, and construction products
- ♦ Industrial supplies
- ♦ Inventory management solutions, such as bin stocks, vending, and on-site
- ♦ Freight free on all standard orders
- ♦ No minimum order quantities
- ♦ Local delivery by a Fastenal representative
- ♦ Over 19 different MRO product categories
- ♦ Online ordering
- ♦ Same day delivery on in stock items

James Heer

613.979.7714

jheer@fastenal.com



Contract: 121218-WWG

Invoiced Direct from Supplier

GRAINGER CANADA

BC AB SK MB ON NB PE NS NL NT NU

grainger.ca

1.888.602.0000

- ♦ 1.9 million items, including hard-to-find products
- ♦ 24/7 online ordering, no minimum order
- ♦ Pre-paid freight on orders shipped via ground
- ♦ Same-day shipping on 99% of in-stock items
- ♦ KeepStock Inventory Management Solutions
- ♦ Facility MRO supplies and services
- ♦ Safety supplies
- ♦ Police and First Responder supplies
- ♦ Distributor Alliance Small Business Program

Michael Gerstel

514.817.4881

gerstelm@agi.ca



Contract: 121218-MII

Invoiced Direct from Supplier

MOTION INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

motioncanada.ca

1.800.526.9328

- ♦ Firefighting and first responder specialists, safety specialists, and product specialists across Canada
- ♦ Single source for all firefighting PPE, apparel, and accessories
- ♦ Structural firefighting gear
- ♦ Morning Pride Tails turnout gear
- ♦ EV1 traditional helmets, Lite Force Low Rider helmets, and Ben 2 Plus helmets
- ♦ Honeywell Ranger and PRO Warrington boots
- ♦ Honeywell Super gloves
- ♦ Honeywell MaskMate hoods
- ♦ Scott Safety SCBA
- ♦ Battalion Lakeland gear

Mike Lemieux

780.465.0821

mike.lemieux@motioncanada.com



Contract: 121219-PPG

Invoiced Direct from Supplier

PPG ARCHITECTURAL FINISHES, INC.

BC AB SK MB ON NB PE NS NL NT NU

ppg.com

- ♦ Architectural paint products
- ♦ Commercial paint products
- ♦ Heavy duty paint products
- ♦ Paint, supplies, and equipment
- ♦ Wallcovering
- ♦ Low / No VOC products
- ♦ Product recommendations / specifications
- ♦ On-site training
- ♦ Color matching
- ♦ Color tools and sundry support

Murray Woods

780.233.6483

murray.woods@ppg.com



OFFICE SUPPLY PROGRAM

**All your office needs.
All in one place.**

As a one-stop solution for all office supplies, Canoe has partnered with Staples Professional to provide members with everything from pens to cleaning equipment, furniture to computers, and promotional materials to coffee supplies. Members get access to preferential pricing, free shipping on orders over \$50, and next-day delivery to almost anywhere in Canada.

HOW IT WORKS

1. Contact Staples Professional online (staplesprofessional.ca or eway.ca) or via phone with your order.
2. Let them know that you want to use the Canoe program.
3. Confirm your purchase

PROGRAM BENEFITS

- ◆ Full service business supply including office products, furniture, technology, printing, and more
- ◆ Transparent and consistent pricing
- ◆ Reduced administrative hassle
- ◆ Fast and simple online ordering
- ◆ Tendered on your behalf and fully trade compliant



Saskatchewan Association
of Rural Municipalities



OUR SUPPLIER



Contract: RMA-2020-001

Invoiced Through Association

STAPLES PROFESSIONAL

BC AB SK MB ON NB PE NS NL NT NU

staplesbusinessadvantage.ca

1.877.272.2121

- ♦ Office supplies
- ♦ Classroom and office furniture
- ♦ Technology
- ♦ Promotional items
- ♦ Facilities supplies
- ♦ Breakroom supplies
- ♦ Managed printing services
- ♦ PPE and safety supplies
- ♦ Cleaning and janitorial supplies

AB, BC, SK, ON, NT, NU

Claudette Barton

780.468.8702

claudette.barton@staples.com

MB

Russell Heinrichs

204.612.6382

russell.heinrichs@staples.com

NB, PE, NS, NL

Steven Croft

902.809.2229

steven.croft@staples.com



PARKS & RECREATION SUPPLY PROGRAM

Balancing work and play.

Recreation spaces knit your community together. Whether it's turf and flooring, playground structures, or outdoor furnishings, the Canoe Parks & Recreation Supply Program can help you find the quality products and competitive prices you need.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M.



NWT Association of Communities

OUR SUPPLIERS



Contract: 060518-CSC

Invoiced Direct from Supplier

GERFLOR

BC AB SK MB ON NB PE NS NL NT NU

gerflorcanada.com

1.844.437.3566

- ♦ Multi-sports flooring
- ♦ Recreation flooring
- ♦ Sports floor finishes and line marking
- ♦ Underlayer and protective covers
- ♦ Adhesives and tapes

Tyler Scott

416.989.7328

tyler.scott@rccl-flooring.com



LITTLE TIKES COMMERCIAL

BC AB SK MB ON NB PE NS NL NT NU

littletikescommercial.com

1.800.265.9953

- ♦ Commercial playground equipment
- ♦ Inclusive and accessible play
- ♦ Custom and themed playgrounds
- ♦ Sensory playground equipment
- ♦ Early childhood playgrounds
- ♦ Freestanding play
- ♦ Playground components
- ♦ Site amenities and furnishings
- ♦ Outdoor fitness equipment
- ♦ Shade structures

BC, AB, SK, MB, NT, NU

Lorraine Friesen

250.681.5117

lorraine.friesen@playpower.com

ON, NB, PE, NL, NS

Jamie Sass

519.757.2767

jamie.sass@playpower.com



Contract: 071619-MSL

Invoiced Direct from Supplier

MUSCO SPORTS LIGHTING, LLC

BC AB SK MB ON NB PE NS NL NT NU

musco.com

1.800.825.6030

lighting@musco.com

- ♦ Light-Structure System™ with Total Light Control - TLC for LED™ technology
- ♦ SportsCluster® system with Total Light Control - TLC for LED™ technology
- ♦ Total Light Control - TLC for LED™ retrofit system
- ♦ Light-Structure System™ with Green Generation Lighting®
- ♦ SportsCluster® system with Green Generation Lighting®
- ♦ Control-Link® control system
- ♦ Mini-Pitch System™ modular sports solution
- ♦ MuscoVision™ automated sports broadcasting
- ♦ Contract accepted in Canada

Amanda Hudnut

641.673.2679

amanda.hudnut@musco.com



Contract: 060518-RBI

Invoiced Direct from Supplier

ROBBINS INC.

BC AB SK MB ON NB PE NS NL NT NU

robbinssports.com

1.888.490.6672

- ♦ Maple and synthetic flooring
- ♦ Custom flooring
- ♦ Refurbish and repair portable systems in-house
- ♦ Residential and commercial hardwood flooring

BC, AB

Andy Nemeth

604.341.3883

anemeth@robbinsfloor.com

ON

Kevin Price

513.222.4740

kprice@robbinsfloor.com

A worker in an orange shirt and red cap is working on a large piece of machinery, possibly a Caterpillar engine, in a dark, industrial setting. The worker is wearing safety glasses and gloves, and is focused on the task.

PARTS & SERVICE PROGRAM

Don't let maintenance keep you down.

Your equipment is a major investment, and you rely on it to pull its weight. Whether you're looking to address a malfunction or just trying to keep your machines in top shape, the Canoe Parts & Service Program is available to assist. Partnering with Finning Canada, all your Caterpillar equipment can be repaired, rebuilt, or upgraded for less.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Access to a wide range of parts and services
- ◆ Already tendered on your behalf
- ◆ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ◆ Preferential pricing and service



OUR SUPPLIERS



Invoiced Through Association

FINNING (CANADA)

BC AB SK MB ON NB PE NS NL NT NU

finningcanada.com

1.888.346.6464



PORTABLE CONSTRUCTION EQUIPMENT PROGRAM

**The equipment you need,
where you need it.**

The Canoe Portable Construction Equipment Program gives you access to the tools you need to make your project a success. From generators to air compressors, heaters to pumps, lighting systems to drilling tools, there's something for just about any construction project—all ready and tendered on your behalf.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Access to a wide range of portable construction products and services
- ◆ Already tendered on your behalf
- ◆ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ◆ Preferential pricing and service



OUR SUPPLIERS



Contract: 041719-CEC

Invoiced Direct from Supplier

DOOSAN PORTABLE POWER

BC AB SK MB ON NB PE NS NL NT NU

doosanportablepower.com

1.800.633.5206

- ♦ Generators
- ♦ Light towers
- ♦ Air compressors
- ♦ Global construction equipment
- ♦ Rental equipment
- ♦ Landscaping equipment
- ♦ Light compaction equipment
- ♦ Agriculture equipment
- ♦ Grounds maintenance equipment
- ♦ Utility equipment

Randy Fuss

701.241.8746

randy.fuss@doosan.com



Contract: 041719-GEN

Invoiced Direct from Supplier

GENERAC

BC AB SK MB ON NB PE NS NL NT NU

generac.com

1.888.436.3722

- ♦ Generators: mobile, diesel, gaseous, portable
- ♦ Light towers: LED, metal halide, diffused
- ♦ Dewatering pumps
- ♦ Trash pumps
- ♦ Hydronic ground heaters
- ♦ Flameless heaters
- ♦ Indirect heaters
- ♦ Dust suppression systems
- ♦ Water trailers
- ♦ Combo water, power, and light units
- ♦ Portable generators

Lynn Jones

920.230.1280

sourcewell@generac.com

GENIE

BC AB SK MB ON NB PE NS NL NT NU

genielift.com

- ♦ Mobile elevated work platforms
- ♦ Telescopic booms
- ♦ Articulated booms
- ♦ Trailer-mounted booms
- ♦ Scissor lifts
- ♦ Material lifts
- ♦ Personnel lifts
- ♦ Telehandlers

Jodi Robledo

662.393.1352

jodi.robledo@terex.com



**WACKER
NEUSON**
all it takes!

Contract: 041719-WAC

Invoiced Direct from Supplier

WACKER NEUSON

BC AB SK MB ON NB PE NS NL NT NU

wackerneuson.com

1.905.795.1661

- ♦ Rammers
- ♦ Vibratory plate compactors
- ♦ Rollers
- ♦ Pumps
- ♦ Generators
- ♦ Light towers
- ♦ Concrete walk-behind trowels
- ♦ Concrete ride-on trowels
- ♦ Concrete vibrators
- ♦ Trench rollers

Doug Krasowski

780.446.4223

doug.krasowski@wackerneuson.com



Contract: 041719-TER

Invoiced Direct from Supplier



POWER GENERATION PROGRAM

The power to make a difference.

Don't be left in the dark. You need reliable power generation solutions that will support your unique energy needs, provide dependable power, and above all, give you the peace of mind to know you are covered in an emergency.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the Canoe contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M.



OUR SUPPLIERS



Contract: 120617-CAT

Invoiced Direct from Supplier

CATERPILLAR, INC. ALTERNATIVE ENERGY

BC AB SK MB ON NL PE NS NB NT NU

cat.com

1.888.614.4328

- ♦ CAT diesel generator sets
- ♦ CAT natural gas generator sets
- ♦ Automatic transfer switches
- ♦ Switchgear
- ♦ Controls
- ♦ Installation
- ♦ Extended service coverage
- ♦ CAT rental equipment
- ♦ Used equipment
- ♦ Parts

BC, AB, MB, SK, MB

Ryan Cheney

804.314.4309

rcheney@finning.com

ON, NB, PE, NL, NS

J.P. Granger

416.526.3705

jpggranger@toromont.com



Contract: 120617-CMM

Invoiced Direct from Supplier

CUMMINS

BC AB SK MB ON NB PE NS NL NT NU

cummins.com

- ♦ Diesel generators
- ♦ Natural gas generators
- ♦ Automatic transfer switches (ATS)
- ♦ Switchgear
- ♦ Turnkey solutions

Harsha Narravula

612.246.5136

sriharsha.narravula@cummins.com



Contract: 120617-KOH

Invoiced Direct from Supplier

KOHLER

BC AB SK MB ON NB PE NS NL NT NU

kohlerpower.com

- ♦ Diesel generators
- ♦ Gas generators
- ♦ Automatic transfer switches
- ♦ Paralleling switchgear
- ♦ Mobile generators
- ♦ Home generators
- ♦ Small business generators
- ♦ Portable generators
- ♦ Pumps

BC, AB,

Brian Malkinson

403.720.3735

bmalkinson@frontierpower.com

SK, MB

Mike Veloso

905.366.6122

mikev@thepritchardgroup.com

NB, NL, NS

Christopher Huyghue

902.895.2885

chris.huygue@sansom.ca



PUBLIC UTILITY EQUIPMENT PROGRAM

**Supplying supreme service
on all levels.**

Reach overhead power lines in a bucket truck, build a pump station for your waterworks, or get some dirt under your fingernails with an auger drill. Building and maintaining public utilities can be tough, but with the Canoe program, procuring the equipment you need doesn't have to be.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



OUR SUPPLIERS



Contract: 012418-ALT

Invoiced Direct from Supplier

ALTEC INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

altec.com

205.991.7733

- ♦ Bucket trucks / aerial devices
- ♦ Digger derricks
- ♦ Boom truck cranes
- ♦ Knuckle boom cranes
- ♦ Wood chippers
- ♦ Pressure diggers
- ♦ Service and chip dump bodies
- ♦ Cable handling
- ♦ Pole trailers
- ♦ Tools and accessories

Braddon D'Hulster

587.830.5932

braddon.dhulster@altec.com



Contract: 012418-CMW

Invoiced Direct from Supplier

DITCH WITCH

BC AB SK MB ON NB PE NS NL NT NU

ditchwitch.com

- ◆ Directional drills and tracking electronics (subsite)
- ◆ Drill pipe
- ◆ HDD tooling
- ◆ Vacuum excavators
- ◆ Trenchers
- ◆ Chain
- ◆ Teeth and sprockets
- ◆ Mini skid-steers
- ◆ Vibratory plows
- ◆ Pneumatic boring tools (hammerhead moles)

Lloyd Norminton

780.903.7490

lnorminton@brandt.ca



Contract: 012418-EEC

Invoiced Direct from Supplier

ELLIOTT EQUIPMENT COMPANY

BC AB SK MB ON NB PE NS NL NT NU

elliottequip.com

1.402.704.8068

- ◆ Boom trucks: truck-mounted telescopic cranes
- ◆ Digger derricks
- ◆ HiReach: truck-mounted telescopic material handling aerial work platforms
- ◆ Refurbishment services
- ◆ Trade-ins
- ◆ Demonstrator units

Brennan Kapler

780.918.7742

bkapler@comtruck.ca



Contract: 032119-HCE

Invoiced Direct from Supplier

HYUNDAI

BC AB SK MB ON NB PE NS NL NT NU

hceamericas.com

1.877.509.2254

- ◆ Construction equipment
- ◆ Earthmoving equipment
- ◆ Material handling equipment
- ◆ Snow removal equipment
- ◆ Landscaping equipment
- ◆ Utility equipment
- ◆ Feedlot loaders
- ◆ Crawler excavators
- ◆ Wheel loaders
- ◆ Compact excavators

Beth Allen

678.823.7859

beth.allen@hyundaiamericas.com



Contract: 041719-MTQ

Invoiced Direct from Supplier

MULTIQUIP

BC AB SK MB ON NB PE NS NL NT NU

multiquip.com

1.800.426.1244

- ◆ Rammers and plate compactors
- ◆ Drum rollers
- ◆ Generators
- ◆ Welders
- ◆ Dewatering pumps
- ◆ Water trailers
- ◆ Concrete mixers and vibrators
- ◆ Concrete trowels and screeds
- ◆ Saws
- ◆ Light towers

Larry Savitz

310.400.1682

lsavitz@multiquip.com



TEREX UTILITIES / GENIE

BC AB SK MB ON NB PE NS NL NT NU

terex.com

- ♦ Aerial devices
- ♦ Digger derricks
- ♦ Auger drills
- ♦ Technician services: in the shop and field service
- ♦ ANSI inspection services

BC, AB, SK, MB, ON

Brennan Kapler

780.918.7742

bkapler@comtruck.ca

NB, PE, NL, NS

Michael Lenling

940.704.9146

michael.lenling@terex.com



Contract: 012418-TPM

Invoiced Direct from Supplier

THOMPSON PUMP

BC AB SK MB ON NB PE NS NL NT NU

thompsonpump.com

1.800.767.7310

- ♦ Wet-prime trash pumps
- ♦ Dry-prime trash pumps with compressor-assisted or vacuum-assisted priming systems
- ♦ Sound attenuated pumps
- ♦ Utility trash pumps
- ♦ Diaphragm pumps
- ♦ Hydraulic power units with submersible pump heads
- ♦ Vacuum and wellpoint pumps
- ♦ High pressure solids-handling pumps

David Perry

386.767.7310

dperry@thompsonpump.com



Contract: 050119-VRM

012418-VRM

Invoiced Direct from Supplier

VERMEER

BC AB SK MB ON NB PE NS NL NT NU

vermeer.com

- ♦ Directional drills
- ♦ Ride-on trenchers, plows, and rock wheels
- ♦ Vacuum excavators
- ♦ Piercing tools
- ♦ Pile drivers
- ♦ Specialty excavation

Chad Tousey

641.629.6903

sourcewell@vermeer.com



ROAD MAINTENANCE EQUIPMENT PROGRAM

Innovative ideas for infrastructure.

Reliable roads are the vital arteries of modern society. Keeping them clear and whole requires a lot of hard work. With the Canoe Road Maintenance Equipment Program, you can procure some of the best paving vehicles at some of the best pricing in North America to stay on top of your infrastructure.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



OUR SUPPLIERS



Contract: 052417-AGI

Invoiced Direct from Supplier

ALAMO GROUP (TX) INC.

BC AB SK MB ON NB PE NS NL NT NU

alamo-group.com

830.379.1480

- ♦ 17, 21, and 24 ft. front-mount boom mowers
- ♦ 17 to 30 ft. mid-mount boom mowers
- ♦ Up to 24.7 ft. rear-mount boom mowers
- ♦ Up to 20 ft. wide-area flail mowers
- ♦ Mechanical and hydraulic flex wing rotary mowers
- ♦ Light and heavy duty flail, and rotary heads
- ♦ Saw, ditcher, sickle bar, stump cutters, and specialty heads
- ♦ Purpose built tool carrier with attachment quick change-out, tractor / mower combinations
- ♦ Amphibious and land-based machines, including three-wheelers, tracked carriers, and mower-rake machines
- ♦ Remote-controlled slope mowers

Mary Andrews

830.481.4818

mary@manufacturerssolutionsteam.com



Contract: 052417-BGK

Invoiced Direct from Supplier

BERGKAMP

BC AB SK MB ON NB PE NS NL NT NU

bergkampinc.com

785.825.1375

- ♦ Pavement preservation
- ♦ Maintenance equipment
- ♦ Truck-mounted pothole patching equipment
- ♦ Bituminous laboratory research plants

Sara Olberding

785.643.0190

sarao@bergkampinc.com



Contract: 052417-CFC

Invoiced Direct from Supplier

CRAFCO, INC.

BC AB SK MB ON NB PE NS NL NT NU

crafco.com

1.800.528.8242

- ♦ Pavement and asphalt maintenance equipment
- ♦ Melters and applicators to heat and place sealants and fillers
- ♦ Crack preparation equipment
- ♦ Crack and joint sealants
- ♦ Patchers for applying hot-applied mastics
- ♦ Sealcoat applicators

Mike Sucee

647.405.4898

mike.sucee@crafco.com



Contract: 052417-DMM

Invoiced Direct from Supplier

DIAMOND MOWERS

BC AB SK MB ON NB PE NS NL NT NU

diamondmowers.com

605.977.3300

- ♦ Boom mowers
- ♦ Flail mowers
- ♦ Rotary mowers
- ♦ 3-point hitch mowers
- ♦ Forestry mulchers
- ♦ Skid-steer attachments
- ♦ Excavator attachments
- ♦ Motor grader attachments
- ♦ Wheel loader boom mowers
- ♦ Mower parts

BC, AB, SK, MB, NB, PE, NS, NL

Jon Decker

214.425.3550

jdecker@diamondmowers.com

ON

Jamie Armstrong

416.918.9958

jamiea@amacocei.com



Contract: 052417-FRM

Invoiced Direct from Supplier

FALCON ROAD MAINTENANCE

BC AB SK MB ON NB PE NS NL NT NU

falconrme.com

989.495.9332

- ♦ Several sizes and configurations available to meet your specific needs
- ♦ 2-ton through 6-ton trailer, dump boxes
- ♦ 2-ton through 10-ton slip-ins and hook lifts
- ♦ Hot boxes available as transporters and / or recyclers
- ♦ Five (5) models of “Quick Ship” machines available
- ♦ 18 customizable options available for “Quick Ship” machines
- ♦ 150 and 250-gallon diesel tack tanks; trailer or skid-mounted
- ♦ Infrared units size 4x4 and 4x6 split boxes
- ♦ Municipal financing available through National Cooperative Leasing
- ♦ Local dealers

BC, AB, SK, MB, NB, PE, NS, NL

Ric Simon

248.207.1783

ric@falconrme.com

ON

Jamie Armstrong

416.918.9958

jamiea@amacocci.com



Contract: 052417-AGI

Invoiced Direct from Supplier

TERRAIN KING

BC AB SK MB ON NB PE NS NL NT NU

terrainingking.com

1.800.882.5756

- ♦ Exclusive to Kubota tractors
- ♦ 18, 21, and 22 ft. mid-mount boom mowers with rotary, flail, saw, and specialty heads
- ♦ Wide area flail mowers
- ♦ Side-mount rotary mowers
- ♦ Side-mount sickle mowers
- ♦ OEM service parts
- ♦ Operator safety training
- ♦ Operator / technician maintenance training
- ♦ Local authorized dealers service
- ♦ Tractor / mower combinations

Mary Andrews

830.481.4818

mary@manufacturerssolutionsteam.com



Contract: 052417-VTL

Invoiced Direct from Supplier

VT LEEBOY INC.

BC AB SK MB ON NB PE NS NL NT NU

leeboy.com

704.966.3300

- ♦ Asphalt pavers
- ♦ Tack tanks
- ♦ Asphalt spray patcher
- ♦ Graders
- ♦ Brooms
- ♦ Rollers
- ♦ Max distributors
- ♦ Road wideners
- ♦ Force feed loader
- ♦ Chip spreader

BC, MB

Kate Price

403.385.2653

kprice@cubexltd.com

AB, SK, ON, NB, PE, NL, NS

Deanna Saunders

704.966.3371

dsaunders@leeboy.com



Contract: 052417-WLR

Invoiced Direct from Supplier

WEILER

BC AB SK MB ON NB PE NS NL NT NU

weilerproducts.com

- ♦ Commercial pavers
- ♦ Road wideners
- ♦ Remixing transfer vehicles
- ♦ Windrow elevators
- ♦ Static, split-drum compactors
- ♦ Tack distributors
- ♦ Front mount screeds
- ♦ Soil stabilizers
- ♦ Force feed loader

Andy Adamcik

641.828.2334

aadamcik@weilerproducts.com



SCHOOL BUS PROGRAM

Get your students where they need to go.

Whether student transportation is a vital service for your organization, or just one piece of a much more complex operation, the Canoe School Bus Program can help. With multiple approved suppliers and a variety of purchase options, there's sure to be a solution for you.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of school bus products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service.



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



OUR SUPPLIERS



Contract: 063020-BBB

Invoiced Direct from Supplier

BLUE BIRD BUS

BC AB SK MB ON NB PE NS NL NT NU

blue-bird.com

- ♦ Vision: propane, gasoline, diesel, CNG, electric
- ♦ Micro Bird T-Series bus
- ♦ Micro Bird MB-II bus
- ♦ Micro Bird G5 bus: propane
- ♦ Micro Bird G5 bus: gas
- ♦ All American RE bus: diesel
- ♦ All American RE bus: CNG
- ♦ All American FE bus: diesel
- ♦ Micro Bird G5 bus: electric
- ♦ All American RE bus: electric

Max Bouchard

819.469.4066

max.bouchard@blue-bird.com



Contract: 063020-ICB

Invoiced Direct from Supplier

IC BUS (NAVISTAR)

BC AB SK MB ON NB PE NS NL NT NU

icbus.com

1.800.448.7825

- ♦ CE Series gasoline
- ♦ CE Series diesel
- ♦ CE Series propane
- ♦ CE Series electric
- ♦ RE Series diesel
- ♦ Active collision mitigation technology
- ♦ Electronic stability control
- ♦ IC Bus full-view camera technology
- ♦ IC Bus 360

Bob Mann

815.631.3220

bob.l.mann@navistar.com

Contract: 063020-LON

Invoiced Direct from Supplier

LION ELECTRIC BUSES

BC AB SK MB ON NB PE NS NL NT NU

thelionelectric.com

1.833.512.5466

- ♦ All-electric type A school bus
- ♦ All-electric type A school activity bus
- ♦ All-electric type C school bus
- ♦ All-electric type C activity bus
- ♦ All-electric type D school bus
- ♦ All-electric type D activity bus

Yves Provencher

514.909.1950

yves.provencher@thelionelectric.com



Contract: 063020-TBB

Invoiced Direct from Supplier

THOMAS BUILT BUSES

BC AB SK MB ON NB PE NS NL NT NU

thomasbuiltbuses.com

1.336.889.4871

- ♦ Saf-T-Liner® C2 diesel
- ♦ Saf-T-Liner® C2 Jouley® all-electric bus
- ♦ Saf-T-Liner® C2 CNG
- ♦ Saf-T-Liner® C2 propane
- ♦ Saf-T-Liner® HDX diesel
- ♦ Saf-T-Liner® HDX CNG
- ♦ Saf-T-Liner® EFX diesel
- ♦ Minotour® type A
- ♦ MinoTrek type A
- ♦ Electric Bus Authority
- ♦ Daimler Truck Financial

Ashraf Elmalak

ashraf.elmalak@daimler.com

SURPLUS AUCTIONING PROGRAM

**Buy what you need.
Sell what you don't.**

Whether you need to make your purchasing budget go further or find an economic way to cycle out inventory, the Canoe Surplus Auctioning Program has your back. Participate in online auctions for government surplus and unclaimed property including heavy equipment, cars, trucks, buses, airplanes, and much more.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the Canoe contract number.

PROGRAM BENEFITS

- ◆ Fully compliant with CETA, CFTA, and the NWPTA
- ◆ Tender process completed on your behalf, saving time, and money
- ◆ Formal paper trail via Canoe for purchase justification
- ◆ Transparent and consistent pricing
- ◆ Reduction of administrative hassle



OUR SUPPLIER



Contract: 041316-GDI

Invoiced Direct from Supplier

GOVDEALS

BC AB SK MB ON NB PE NS NL NT NU

govdeals.ca

1.800.613.0156

- ♦ Turnkey system
- ♦ Selling surplus assets via online auction marketplace
- ♦ Self-service functionality with unlimited users
- ♦ Real-time reporting tools within secure account
- ♦ Extensive marketing outreach to bidders
- ♦ Hands-on training for as many employees as desired
- ♦ On-site assistance posting auctions at implementation
- ♦ Personal service with 24/7 on-call availability
- ♦ Online payment collection service with 3 – 10 day remittance

Michael Price

416.689.8070

mprice@govdeals.ca



TECHNOLOGY PROGRAM

High tech designed for high productivity.

The world is now connected at every level, from personal to business to government and beyond. Keep your organization running smoothly with technology solutions from computers to printers and throughout world-wide networks, all designed to fit your unique situation.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the Canoe contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, and the NWPTA
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M



OUR SUPPLIERS



Contract: 081419-CDW

Invoiced Direct from Supplier

CDW-G CANADA

BC AB SK MB ON NB PE NS NL NW NT

cdw.ca

- ♦ Hardware
- ♦ Software
- ♦ Peripherals
- ♦ Professional services
- ♦ Cloud
- ♦ Technology solutions
- ♦ Technology accessories

Jessica Heim

800.972.3922

publicsector@cdw.ca



SHARP ELECTRONICS CORPORATION

Contract: 030321-SEC

Invoiced Direct from Supplier

BC AB SK MB ON NB PE NS NL NT NU

sharp.ca

1.800.567.4277

- ♦ Multifunction printers — copy, scan, fax
- ♦ Printers
- ♦ Professional displays
- ♦ AQUOS BOARD® interactive display systems
- ♦ Customizable software solutions



Contract: 081419-SHI

Invoiced Direct from Supplier

SHI INTERNATIONAL

BC AB SK MB ON NB PE NS NL NW NT

shi.ca

1.888.764.8888

- ♦ Hardware
- ♦ Software
- ♦ Peripherals
- ♦ Cloud
- ♦ Technology solutions
- ♦ Professional services

Jeff Schwalm

416.386.3752

jeff_schwalm@shi.com



TIRE PROGRAM

Keep your team rolling.

From fleet to heavy equipment, and even including specialty uses, Canoe has you covered for all your tire needs. Get quality, brand name tires for vehicles of any size – retread or brand new – all fully trade compliant and at the best pricing available in Canada.

HOW IT WORKS

1. Determine what tires you need.
2. Go to your preferred supplier to order your selected tires.
3. Notify the supplier that you are ordering through the Canoe national account.
4. Provide your PO number and shipping information.
5. Your local partnered municipal association will be listed in the “bill to” information.

PROGRAM BENEFITS

- ◆ Fully compliant with CETA, CFTA, and the NWPTA
- ◆ Tender process completed on your behalf, saving time, and money
- ◆ Formal paper trail via Canoe for purchase justification
- ◆ Transparent and consistent pricing
- ◆ Reduction of administrative hassle



Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M



OUR SUPPLIERS



Invoiced Through Association

GOODYEAR CANADA LTD.

BC AB SK MB ON NB PE NS NL NT NU

goodyear.ca

416.201.4300

- ♦ Tires for passenger, light truck, police pursuit, medium commercial truck, and off road vehicles
- ♦ Retreaded commercial truck tires



Invoiced Through Association

KAL TIRE

BC AB SK MB ON NB PE NS NL NT NU

kaltire.com

1.877.525.8473



Invoiced Through Association

MICHELIN NORTH AMERICAN (CANADA) INC.

BC AB SK MB ON NB PE NS NL NT NU

michelin.ca

1.888.871.4444



Invoiced Through Association

TIRECRAFT

BC AB SK MB ON NB PE NS NL NT NU

tirecraft.com

Tirecraft Edmonton Center

466, 6655 - 178 St, Edmonton, T5T 4J5

780.481.4776

Tirecraft Ontario

TRAFFIC SUPPLY PROGRAM

Run smoothly. Run economically.

Partnering with major traffic sign suppliers to provide everything from the basic essentials to specific use equipment, the Canoe Traffic Supply Program ensures members get the signage they need at a competitive price and always trade compliant!

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Full catalogue of traffic signage solutions
- ◆ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ◆ Transparent and consistent pricing
- ◆ Reduced administrative hassle



OUR SUPPLIERS



Invoiced Through Association



Invoiced Through Association

ATS TRAFFIC

BC AB SK MB ON NB PE NS NL NT NU

atstraffic.ca

1.800.661.7346

FOX CANADA

BC AB SK MB ON NB PE NS NL NT NU

foxcanada.net

1.866.548.8147



TRAILER PROGRAM

Who says you can't take it with you?

Loads that need to be hauled come in a wide range of shapes and sizes. Leveraging the Canoe Trailer Program gets you access to a huge variety of trailer suppliers and solutions for nearly any situation. Since the program is already tendered on your behalf and fully trade compliant, the only thing to worry about is picking the one you need.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the Canoe contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of trailer products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



OUR SUPPLIERS



Contract: 121918-MNR

Invoiced Direct from Supplier

TOWMASTER TRAILERS

BC AB SK MB ON NB PE NS NL NT NU

towmaster.com

1.800.462.4517

- ♦ Construction trailers
- ♦ Utility trailers
- ♦ Drop-deck flatbed trailers
- ♦ Tilt-deck flatbed trailers
- ♦ Hydraulic dump trailers
- ♦ Deck-over flatbed trailers
- ♦ Fifth-wheel flatbed trailers
- ♦ Lowboy detachable gooseneck
- ♦ Reel trailers
- ♦ Generator trailers

Bob Pace

320.535.0327

bob@towmaster.com



Contract: 121918-TKI

Invoiced Direct from Supplier

TRAIL KING

BC AB SK MB ON NB PE NS NL NT NU

trailking.com

1.800.843.3324

- ♦ Gooseneck trailers
- ♦ Agricultural trailers
- ♦ Commercial trailers
- ♦ Construction trailers
- ♦ Material hauling trailers
- ♦ Specialized hauling equipment
- ♦ Rollback trailers
- ♦ Tag trailers
- ♦ Tilt trailers
- ♦ Utility trailers

BC, AB, SK, MB

Rick Cleghorn

1.780.905.8087

rcleghorn@trailking.com

ON, NB, PE, NL, NS

Mike Heschke

814.715.5277

mheschke@trailking.com



TRUCK PROGRAM

Reliable trucks for the toughest work.

From freight to construction or scraps to dangerous goods, transportation requires tough, reliable equipment. Canoe has your back with trucks you can trust even your biggest jobs to, all through premium suppliers at the best price.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the Canoe contract number.

PROGRAM BENEFITS

- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Tender process completed on your behalf, saving time, and money
- ♦ Formal paper trail via Canoe for purchase justification
- ♦ Transparent and consistent pricing
- ♦ Reduction of administrative hassle



SARM

Saskatchewan Association
of Rural Municipalities



ASSOCIATION OF
MANITOBA
MUNICIPALITIES

LAS | AMO
Business
Services



Municipalities
Newfoundland and Labrador



NOVA SCOTIA
FEDERATION OF
MUNICIPALITIES



F.P.E.I.M



“ hwtac ”
NWT Association of Communities

OUR SUPPLIERS



Contract: 060920-KTC

Invoiced Direct from Supplier

KENWORTH

BC AB SK MB ON NB PE NS NL NW NT

kenworth.com

- ♦ Class 5, 6, 7, and 8 trucks and tractors: medium- and heavy-duty
- ♦ Gross weight ratings from 19,500 to 120,000+ lbs.
- ♦ Medium- and heavy-duty zero emissions battery electric vehicles
- ♦ Medium- and heavy-duty near zero emissions natural gas vehicles
- ♦ Custom-configured bodies to meet municipal fleet needs
- ♦ Complete vehicle solutions, including heavy-haul tractors and dump, flatbed, refuse, plow, salt, roll-off, and sweeper trucks

Mike Klesspies

813.455.1248

mike.klesspies@paccar.co



Contract: 060920-LON

Invoiced Direct from Supplier

LION ELECTRIC: CHASSIS

BC AB SK MB ON NB PE NS NL NW NT

thelionelectric.com

1.855.546.6706

- ♦ All electric class 6 chassis
- ♦ All electric class 8 chassis
- ♦ All electric chassis for bucket, refuse, tandem, tractor, and truck

Yves Provencher

514.909.1950

yves.provencher@thelionelectric.com



Contract: 060920-MAC

Invoiced Direct from Supplier

MACK TRUCKS

BC AB SK MB ON NB PE NS NL NW NT

macktrucks.com

1.800.866.1177

- ♦ Mack trucks: class 6, 7, and 8
- ♦ Gross vehicle weights from 19,500 lbs.- 80,000 lbs.
- ♦ Mack MD series (medium duty)
- ♦ Mack MD6 and Mack MD6 low profile
- ♦ Mack MD7
- ♦ Mack granite
- ♦ Mack anthem
- ♦ Mack LR
- ♦ Dump trucks, refuse, cab over
- ♦ Financing available through Mack Financial Services

Scott Miller

336.662.7683

scott.miller@macktrucks.com



Contract: 060920-NVS

Invoiced Direct from Supplier

NAVISTAR / INTERNATIONAL TRUCK

BC AB SK MB ON NB PE NS NL NW NT

internationaltrucks.com

1.800.448.7825

- ♦ CV Series: Class 4-5 medium duty truck, International 6.6 engine, up to 350 HP
- ♦ MV Series: Class 6-7 medium duty, Cummins B6.7 or L9, up to 380 HP
- ♦ HV Series: Class 8 severe duty, International A26 or Cummins B6.7 or L9 engine, up to 500 HP
- ♦ HX Series: Class 8 severe duty, International A26 or Cummins X15, up to 605 HP
- ♦ RH Series: Class 8 on-highway tractor, International A26, up to 475 HP
- ♦ LT Series: Class 8 on-highway tractor, International A26 or Cummins X15, up to 565 HP
- ♦ Lonestar: Class 8 on-highway tractor, Cummins X15 engine, up to 605 HP
- ♦ Commercial truck parts discounts and credits through fleetcharge.com
- ♦ Access to online parts and service information

Joel Shaw

905.308.4053

joel.shaw@navistar.com



Contract: 060920-PMC

Invoiced Direct from Supplier

PETERBILT

BC AB SK MB ON NB PE NS NL NW NT

peterbilt.com

940.591.4000

- ♦ Trucks and tractors: Class 5, 6, 7, and 8 (26,000 lbs GVW – 80,000 lbs+ GVW)
- ♦ Multitude of configurations:
- ♦ Dump trucks
- ♦ Vacuum trucks
- ♦ Refuse trucks
- ♦ Hook lift trucks
- ♦ Roll-off trucks
- ♦ Flat-bed trucks
- ♦ Heavy-haul tractors
- ♦ Plow trucks

Greg Grabinsky

905.858.7097

greg.grabinsky@paccar.com



UNIFORM PROGRAM

Get your team dressed for success.

Partnering with Blauer Manufacturing Co., the Canoe Uniform Program gets you access to one of the most trusted brands in emergency personnel clothing in North America. With an extensive catalogue boasting a range of solutions for police, fire, EMS, security, and more, you can be sure your teams are covered.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of uniform products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



OUR SUPPLIER



Contract: 040920-BLA

Invoiced Direct from Supplier

BLAUER

BC AB SK MB ON NB PE NS NL NT NU

blauer.com

1.800.225.6715

- ♦ Uniform shirts and trousers
- ♦ Ballistic vest uniform covers
- ♦ Tactical and training uniforms
- ♦ Polo shirts
- ♦ Outerwear
- ♦ Rainwear
- ♦ Sweaters
- ♦ Base-layers
- ♦ Safety vests
- ♦ Footwear

Tom Ames

617.648.4245

tames@blauer.com



VACUUM EQUIPMENT PROGRAM

Keeping it clean has never been easier.

Street sweepers. Sewer vac trucks. Hydro excavation. Whatever vacuum equipment your community needs to keep it in top shape, the Canoe Vacuum Equipment Program has solutions. Partnering with some of the leading suppliers in the industry, your organization has access to a wide variety of specialty machines, all fully trade compliant.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ◆ Access to a wide range of vacuum products and services
- ◆ Already tendered on your behalf
- ◆ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ◆ Preferential pricing and service



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F.P.E.I.M



OUR SUPPLIERS



Contract: 122017-FSC

Invoiced Direct from Supplier

ELGIN SWEEPER COMPANY

BC AB SK MB ON NB PE NS NL NT NU

elginsweeper.com

847.741.5370

- ♦ Air sweepers
- ♦ Mechanical sweepers
- ♦ Specialty street sweepers
- ♦ Waterless dust control street sweepers
- ♦ Alternate fuel street sweepers
- ♦ Industrial application sweepers

BC

Todd Hystad

604.367.9669

thystad@vimarequipment.com

AB, MB, ON, NB, PE, NL, NS

Tony Bowen

204.226.3421

tbowen@jjei.com

SK

Jon Marceca

306.569.9041

jmarceca@sasktel.net



EXPROLINK / MADVAC

BC AB SK MB ON NB PE NS NL NT NU

madvac.com

855.651.0444

- ◆ Compact sweeper 1.75 CY with high dump: diesel, electric
- ◆ Compact sweeper 2.75 CY with high dump: diesel
- ◆ Vacuum litter collector with assisted arm: diesel, electric
- ◆ Vacuum litter collector with robotic arm: diesel, electric
- ◆ Vacuum litter collector with robotic arm and high dump: diesel
- ◆ Portable vacuum litter collector: gas
- ◆ Portable vacuum litter collector: diesel
- ◆ Pedestrian vacuum litter sweeper: diesel

BC, AB, SK, MB, NT, NU

Ruth Russell

866.962.1218

rrussell@westvac.com

ON, NB, PE, NL, NS

George Bally

855.884.0296

gbally@exprolink.com



Contract: 122017-GEP

Invoiced Direct from Supplier

GLOBAL ENVIRONMENTAL PRODUCTS

BC AB SK MB ON NB PE NS NL NT NU

globalsweeper.com

909.713.1600

- ◆ Global M3
- ◆ Global M3 supercharged (electric)
- ◆ Global M4
- ◆ Global M4 supercharged (electric)
- ◆ Global M4HSK
- ◆ Global R3Air
- ◆ Global R4Air
- ◆ Global V4Air
- ◆ Global V6Air
- ◆ Global M4 - compressed natural gas (CNG)
- ◆ Global M4 - diesel-electric
- ◆ Global N4HSD ZE hydrogen fuel cell

BC

Dave Marshall

604.644.4498

dave@kendrickequipment.com

AB, SK, MB

John Oddone

403.669.9004

john.oddone@raymaxequipment.com

NB, PE, NL, NS

Chad Bormann

909.713.1600

cbormann@globalsweeper.com



Contract: 122017-AMI

Invoiced Direct from Supplier

RAVO

BC AB SK MB ON NB PE NS NL NT NU

ravo.fayat.com

+31 725673232

info@ravo.fayat.com

- ♦ Compact vacuum sweepers
- ♦ Mathieu sweepers

Kate Price

403.385.2653

kprice@cubexltd.com



Contract: 122017-SWZ

Invoiced Direct from Supplier

SCHWARZE INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

schwarze.com

1.800.879.7933

- ♦ Parking lot sweepers
- ♦ Regenerative air sweepers
- ♦ Mechanical sweepers
- ♦ Runway sweepers
- ♦ Road patchers

Kate Price

403.385.2653

kprice@cubexltd.com



Contract: 122017-SCA

Invoiced Direct from Supplier

SEWER EQUIPMENT

BC AB SK MB ON NB PE NS NL NT NU

sewerequipment.com

1.800.323.1604

- ♦ Combination sewer cleaners
- ♦ Truck-mounted sewer jetters (open, enclosed, televising)
- ♦ Trailer-mounted sewer jetters (high pressure and high volume)
- ♦ Easement machines (jetaway)
- ♦ Rodding machines
- ♦ Bucket machines
- ♦ Truck-mounted and trailer-mounted vacuum excavators
- ♦ Catch basin cleaners
- ♦ Sewer cleaning nozzles
- ♦ Camera inspection vehicles and equipment
- ♦ Air excavators
- ♦ Parts and accessories

Tom Hochmuth

915.835.5566

tomhochmuth@sewerequipment.com



Contract: 122017-TYM

Invoiced Direct from Supplier

TYMCO

BC AB SK MB ON NB PE NS NL NT NU

tymco.com

1.800.258.9626

- ♦ Street sweepers
- ♦ Industrial sweepers
- ♦ Airport sweepers
- ♦ Parking lot sweepers
- ♦ Dustless sweepers
- ♦ CNG sweepers

Bryan Young

254.744.9909

bryan.young@tymco.com



Contract: 122017-GRD

Invoiced Direct from Supplier

VACALL / GRADALL INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

vacall.com

1.800.382.8302

- ♦ Gradall / Vacall product lines
- ♦ Vacuum trucks
- ♦ Combo units
- ♦ Street sweepers
- ♦ Catch basin cleaners

BC

Dave Marshall

604.644.4498

dave@kendrickequipment.com

AB, SK, MB, ON, NB, PE, NL, NS

Kate Price

403.385.2653

kprice@cubexltd.com



Contract: 122017-AMI

Invoiced Direct from Supplier

VAC-CON

BC AB SK MB ON NB PE NS NL NT NU

vac-con.com

904.493.4969

- ♦ Combination water and air sewer cleaner (truck-mounted)
- ♦ Combination recycler cleaner (truck-mounted)
- ♦ Hydro-excavation machine (truck-mounted)
- ♦ Jetter machine (truck-mounted)
- ♦ Industrial vacuum loader truck (truck-mounted)
- ♦ 3-yd. combination sewer cleaner (truck-mounted)

BC, AB, SK, MB

Ruth Russell

866.962.1218

rrussell@westvac.com

ON, NB, PE, NL, NS

Kate Price

403.385.2653

kprice@cubexltd.com

Contract: 122017-FSC

Invoiced Direct from Supplier

VACTOR

BC AB SK MB ON NB PE NS NL NT NU

vactor.com

815.672.3171

- ♦ Catch basin cleaners
- ♦ Water jetters
- ♦ Vacuum excavators
- ♦ Combination sewer cleaners
- ♦ Vacuum excavation
- ♦ Hydro excavation

BC

Todd Hystad

604.367.9669

thystad@vimarequipment.com

AB, MB, ON, NB, PE, NL, NS

Tony Bowen

204.226.3421

tbowen@jjei.com

SK

Jon Marceca

306.569.9041

jmarceca@sasktel.net



WASTE CONTAINER PROGRAM

When you need a place for your waste, posthaste.

For many organizations, reliable garbage collection containers are not a luxury—they are a necessity to everyday operations. Through the Canoe Waste Container Program, you have access to high quality containment solutions for a variety of situations, all competitively priced and already tendered on your behalf.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of waste container products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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of Rural Municipalities



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OUR SUPPLIER



Contract: 041217-WQI

Invoiced Direct from Supplier

WASTEQUIP

BC AB SK MB ON NL PE NS NB NW NT

wastequip.com

1.877.468.9278

- ♦ Galbreath® cable hoists
- ♦ Galbreath® hook hoists
- ♦ Galbreath® trailers and container handlers
- ♦ Pioneer® and Mountain Tarp® tarping systems
- ♦ Wastequip® containers, dumpsters. and roll-offs
- ♦ Wastequip® compactors and balers
- ♦ Toter® Pro and Toter® residential carts

Laura Hubbard

704.682.3398

lhubbard@wastequip.com



WASTE MANAGEMENT PROGRAM

One stop for waste solutions.

The Canoe Waste Management Program has partnered with leading manufacturers of innovative waste management vehicles and equipment. With a wide variety of suppliers to choose from, you'll be able to find the products that meet your specific needs.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of waste management products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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OUR SUPPLIERS



CURBTENDER

Contract: 091219-CRB

Invoiced Direct from Supplier

CURBTENDER

BC AB SK MB ON NB PE NS NL NT NU

curbtender.com

319.266.1721

- ♦ Fury rear loaders
- ♦ Phoenix rear loaders
- ♦ Quantum rear loaders
- ♦ Pup manual side loaders
- ♦ TomCat manual side loaders
- ♦ AutoCat automated side loaders
- ♦ HammerPak automated side loaders
- ♦ PowerPak automated side loaders
- ♦ Titan front loaders
- ♦ Titanium front loaders

Mark Watje

319.486.8157

mwatje@curbtender.com



Contract: 091219-THC

Invoiced Direct from Supplier

HEIL ENVIRONMENTAL

BC AB SK MB ON NB PE NS NL NT NU

heil.com

1.866.275.4345

- ♦ Curotto-Can
- ♦ Premier truck rental
- ♦ Big truck rental
- ♦ Rush rental
- ♦ Front loaders and rear loaders
- ♦ Automated and manual side loaders
- ♦ Multi-compartment recycling units
- ♦ 3rd Eye camera systems
- ♦ Bayne premium tippers

Burgess Lane

256.304.2218

blane@doveresg.com



Contract: 091217-MCN

Invoiced Direct from Supplier



Contract: 091219-NWY

Invoiced Direct from Supplier

MCNEILUS TRUCK

BC AB SK MB ON NB PE NS NL NT NU

mcneiluscompanies.com

1.507.374.6321

- ♦ Rear load refuse trucks
- ♦ Front load refuse trucks
- ♦ Automated side load refuse trucks
- ♦ Manual side load refuse trucks
- ♦ CNG solutions
- ♦ Parts and accessories
- ♦ Service

John Plowman

507.374.8153

jplowman@mcneilusco.com

NEW WAY TRUCKS

BC AB SK MB ON NB PE NS NL NT NU

refusetrucks.scrantonmfg.com

1.800.831.1858

- ♦ Mammoth front loader
- ♦ Mammoth Western series front loader
- ♦ King Cobra rear loader
- ♦ Cobra Magnum rear loader
- ♦ Cobra rear loader
- ♦ Viper rear loader
- ♦ Diamondback rear loader
- ♦ Sidewinder XTR automated side loader
- ♦ Roto Pac automated side loader
- ♦ Cobra split-body rear loader



Contract: 041521-RCS

Invoiced Direct from Supplier

RECOLLECT

BC AB SK MB ON NB PE NS NL NT NU

recollect.net

316.219.9803

- ♦ Waste and recycling apps (iOS and Google)
- ♦ Waste and recycling communications
- ♦ Waste and recycling website tools
- ♦ Custom-branded and configurable
- ♦ Service alerts and notifications (apps, email, SMS)
- ♦ Waste Wizard Tool - contamination education
- ♦ Collection Calendar - self-serve reminders
- ♦ Waste Sorting Game - proper disposal education
- ♦ Metrics tracking of usage and campaigns



WATERWORKS PROGRAM

Keeping your success flowing.

Reliable access to safe and sanitary water is essential for any community. Through the Canoe Waterworks Program, you can get everything your water infrastructure needs. From the basics—like pipes, valves, and hydrants—all the way up to advanced delivery and monitoring systems. With the RFP process already completed on your behalf, you can keep things flowing smoothly.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of waterworks products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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F·P·E·I·M



“ hwtac ”
NWT Association of Communities

OUR SUPPLIERS



Contract: RMA-2020-006-CMP

Invoiced Direct from Supplier

COMPUTROL SYSTEMS

BC AB SK MB ON NB PE NS NL NT NU

computrolsystems.com

1.877.421.1001

info@computrolsystems.com

Robert Benn

604.421.1001 ext: 212

rbenn@computrolsystems.com



Contract: RMA-2020-006-ELE

Invoiced Direct from Supplier

ELEVEN-X

BC AB SK MB ON NB PE NS NL NT NU

eleven-x.com

226.887.0011

collaborate@eleven-x.com

John Cherewko

403.651.7904

john.cherewko@eleven-x.com



Contract: RMA-2020-006-EMC

Invoiced Through Association

EMCO WATERWORKS, A DIVISION OF EMCO CORPORATION

BC AB SK MB ON NB PE NS NL NT NU

emcowaterworks.com

Keegan Lemieux

587.726.0822

klemieux@emcoltd.com



ICONIX WATER PRODUCTS LIMITED PARTNERSHIP

BC AB SK MB ON NB PE NS NL NT NU

Contract: RMA-2020-006-IWW

Invoiced Through Association

iconixww.com

604.273.4987

inquiries@iconixww.com

Matt Kozicky

587.873.7595

matt.kozicky@iconixww.com



WINTER MAINTENANCE EQUIPMENT PROGRAM

Don't get left in the cold.

Winter happens even to the best of us. Luckily, the Canoe Winter Maintenance Equipment Program provides ploughs, sanders, snowblowers, and other equipment designed to handle even the iciest roads, biggest snowfalls, and coldest temperatures.

HOW IT WORKS

1. Post a notice on your recognized electronic bid notification system to use the Canoe cooperative purchasing program.
2. Contact the supplier of your choice, requesting Canoe pricing.
3. Confirm your purchase with the contract number.

PROGRAM BENEFITS

- ♦ Access to a wide range of winter maintenance products and services
- ♦ Already tendered on your behalf
- ♦ Fully compliant with CETA, CFTA, NWPTA, and other relevant trade legislation
- ♦ Preferential pricing and service



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OUR SUPPLIERS



Contract: 080818-BNL

Invoiced Direct from Supplier



Contract: 080818-BPC

Invoiced Direct from Supplier

BONNELL INDUSTRIES

BC AB SK MB ON NB PE NS NL NT NU

bonnell.com

815.315.2617

- ♦ Snowplows
- ♦ Truck-mounted snow fighter packages
- ♦ Multipurpose bodies
- ♦ Wings
- ♦ Scrapers
- ♦ Tailgate spreaders
- ♦ V-box spreaders
- ♦ Pre-wet systems
- ♦ Blades and wear items
- ♦ Parts and accessories

Jessica Lowry

jessica@bonnell.com

BUYERS PRODUCTS

BC AB SK MB ON NB PE NS NL NT NU

buyersproducts.com

1.780.918.7742

- ♦ SnowDogg® snowplows
- ♦ SaltDogg® spreaders
- ♦ ScoopDogg snow pushers
- ♦ SaltDogg® anti-ice systems
- ♦ SAM Snow Plow aftermarket parts
- ♦ Central hydraulic systems for snow and ice
- ♦ Truck and trailer equipment and accessories

Brennan Kapler

bkapler@comtruck.ca



Contract: 080818-EPK

Invoiced Direct from Supplier

EPOKE NORTH AMERICA

BC AB SK MB ON NB PE NS NL NT NU

epokena.com

613.838.2300

- ♦ Salt spreaders
- ♦ Towed spreaders
- ♦ Bulk spreaders
- ♦ Liquid spreaders
- ♦ Wille environmental service machines
- ♦ Utility loaders
- ♦ Sand spreaders
- ♦ Snow blowers
- ♦ Snow plows
- ♦ De-icing spreaders

Dan Rouleau

drouleau@epokena.com



Contract: 080818-EEQ

Invoiced Direct from Supplier

EVEREST EQUIPMENT

BC AB SK MB ON NB PE NS NL NT NU

everestequipment.com

819.238.8100

- ♦ Snow and ice control products
- ♦ Snowplows
- ♦ Standard dump bodies
- ♦ Combination dump and spread bodies

Peter Mackey

pmackey@everestequipment.com



Contract: 080818-HPI

Invoiced Direct from Supplier

HENDERSON

BC AB SK MB ON NB PE NS NL NT NU

hendersonproducts.com

1.800.359.4970

- ♦ Snow and ice control equipment
- ♦ Snow plows and wings
- ♦ Sand and salt spreaders
- ♦ Underbody scrapers
- ♦ Combination bodies
- ♦ Dump bodies
- ♦ Demolition bodies
- ♦ Turnkey plow truck solutions

BC, AB, SK, MB, ON

Doug Frauenholtz

563.929.0071

dfrauenholtz@hendersonproducts.com

NB, PE, NS, NB

Christopher Talbot

973.525.3833

ctalbot@hendersonproducts.com

HENKE MANUFACTURING

BC AB SK MB ON NB PE NS NL NT NU

henkemfg.com

1.888.682.9010

- ♦ Snowplows
- ♦ Snow pushers
- ♦ Truck plows
- ♦ Wing plows
- ♦ Loader plows
- ♦ Airport plows
- ♦ Runway plows
- ♦ Reversible plows
- ♦ Folding plows
- ♦ Salt spreaders
- ♦ Spreaders
- ♦ Graders

Kate Price

403.385.2653

kprice@cubexltd.com



Contract: 080818-HEN

Invoiced Direct from Supplier



Contract: 080818-HOR

Invoiced Direct from Supplier

HORST WELDING (HLA)

BC AB SK MB ON NB PE NS NL NT NU

horstwelding.com

1.866.567.4162

- ♦ Snowplows
- ♦ Snow pushers
- ♦ Salt and sand spreaders
- ♦ Snow blades
- ♦ Snow buckets

Ryan Frey

519.291.4162

ryan@horstwelding.com



Contract: 080818-JAL

Invoiced Direct from Supplier

J.A. LARUE

BC AB SK MB ON NB PE NS NL NT NU

jalarue.com

1.877.658.3013

- ♦ Loader mounted snowblowers
- ♦ Self-propelled snowblowers
- ♦ Airport snowblowers

BC, AB, SK, MB, ON

Stephane Rousselle

stephane.rousselle@jalarue.com

NL, PE, NB, NS

Jason Lanteigne

jason.lanteigne@jalarue.com



Contract: 080818-RPM

Invoiced Direct from Supplier

RPM TECH

BC AB SK MB ON NB PE NS NL NT NU

rpmtechgroup.com

1.800.631.9297

- ♦ Snowblowers
- ♦ Multi-functional utility vehicles
- ♦ Road maintenance heavy equipment
- ♦ Railways maintenance heavy equipment
- ♦ Subways maintenance heavy equipment
- ♦ Airport runways maintenance heavy equipment
- ♦ Custom-engineered on / off highway vehicles

Mike Minicucci

514.258.3085

mike.minicucci@grouperpmtech.com



Contract: 080818-SWS

Invoiced Direct from Supplier

SWENSEN SPREADER

BC AB SK MB ON NB PE NS NL NT NU

swensonproducts.com

815.393.6855

- ♦ Smart spreaders
- ♦ Vbox spreaders
- ♦ Tailgate spreaders
- ♦ Pickup spreaders
- ♦ Small spreaders
- ♦ Pre-wet systems
- ♦ Anti-icers
- ♦ Dump bodies
- ♦ All purpose bodies (APBs)
- ♦ Winter maintenance solutions

Whitney Wetzel

whitney.wetzel@aebe-schmidt.com



Contract: 080818-VCM

Invoiced Direct from Supplier

VIKING-CIVES

BC AB SK MB ON NB PE NS NL NT NU

vikingcives.com

519.323.4433

- ♦ Wing plows
- ♦ Front plows
- ♦ Turnkey trucks
- ♦ Cutting edges
- ♦ Spreaders
- ♦ Tow plows
- ♦ Anti-icers
- ♦ Pro-line bodies
- ♦ Dump bodies
- ♦ Construction dump bodies
- ♦ Underbody scrapers
- ♦ Repair parts

Ian McCorquodale

519.323.4433

imccorquodale@viking-cives.ca



Contract: 080818-WAS

Invoiced Direct from Supplier

WAUSAU

BC AB SK MB ON NB PE NS NL NT NU

wausauequipment.com

1.800.788.6066

- ♦ Epoke products
- ♦ Loader-mounted or chassis-mounted snowblowers
- ♦ Deicing equipment
- ♦ Spreaders
- ♦ Cold air blowers
- ♦ TurboBlast
- ♦ Homesafe plows
- ♦ Plows
- ♦ Pre-treatment
- ♦ Pre-wet
- ♦ Salt spreaders
- ♦ Liquid spreaders

Kurt Schallmo

262.709.1110

kschallmo@wausauequipment.com

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