

GovDeals.ca[®]

A LIQUIDITY SERVICES MARKETPLACE

Who is GovDeals?

- An e-commerce online investment recovery service designed **exclusively for government agencies** to sell surplus assets
- Keep all the energy and excitement of a traditional auction – but leverage technology to provide an advanced solution for **surplus asset management**
- Simplified version of the traditional auction service, where you – the seller – are in control at every step of the process

What is a digital investment recovery program?

- Maximize market reach with **750,000 registered buyers**
- **Unlock value** in assets that are no longer required
- Locate specialty buyers for items your organization no longer utilizes
- Post assets on your schedule; **no waiting for auction dates**

Why should I switch to GovDeals?

- **Complete solution** to all investment recovery requirements, vehicles, land, equipment
- Digital record of bills of sale, invoices, payment and pick-up reports, and financial reports by auction date, department, and asset type
- A **complete audit trail** is permanently maintained and available in perpetuity providing accountability and transparency
- **Online payment collection program**, with all transactions completed in CAD and appropriate tax calculated; once the asset is sold, GovDeals collects the funds in escrow then introduces seller and buyer

How does GovDeals help with my sustainability goals?

- **Reducing or eliminating the overhead** associated with reallocation, transport, and warehousing
- Provides a dedicated group of specialty buyers who purchase and **re-purpose assets** which extends useful life
- Digitally addresses all paperwork, collects funds from the winning bidders, and remits the proceeds – **eliminating paper waste** and snail-mail processing times

A digital/online program sounds expensive; is it?

No GovDeals provides this service with **no extra charges** as shown below:

- Account sign-up fee – 0
- Posting and not sold – 0
- Setting a reserve bid – 0
- Bill of Sale fee – 0
- Marketing fee – 0
- Digital online reports – 0
- Other or hidden fees – 0

Is anyone eligible to use GovDeals?

No - **GovDeals is exclusive** to government agencies, non-profits, libraries, community colleges, school boards, universities, airport authorities. **Must be a government agency, or in a service commonly associated with governments to be eligible.**

What is new with GovDeals in Western Canada?

- Western Canada based staff to help at every step of the way
- Registered buyers setting new all-time highs
- Preferred vendor to AMM and Sourcewell
- Trade member of MAFC
- Marketing programs drive traffic and specialty buyers to your items

Where can I find GovDeals in Western Canada?

Our Western Canada Management Team provides training and direction to municipalities, counties, universities, and crown corps including:

- Arborg
- Roblin
- Dauphin
- Ste. Anne
- Winnipeg Beach
- Winnipeg Airport
- Flin Flon
- Universities
- School Boards
- **...and more!**

CONTACT US

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