



Annual Report



2019-20

We are proud of **Our Members**

Alexander, RM	Harrison Park, Municipality	Riverdale Municipality
Alonsa, RM	Headingley, RM	Roblin, Municipality
Altona, Town	Kelsey, RM	Rockwood, RM
Arborg, Town	Killarney-Turtle Mountain, Municipality	Roland, RM
Argyle, RM	La Broquerie, RM	Rosedale, RM
Armstrong, RM	Lac du Bonnet, RM	Rossburn Municipality
Beausejour, Town	Lac du Bonnet, Town	Rosser, RM
Bifrost-Riverton, Municipality	Lakeshore, RM	Russell-Binscarth, Municipality
Boissevain-Morton, Municipality	Leaf Rapids, Town	Selkirk, City
Brandon, City	Lorne, Municipality	Sifton, RM
Brenda-Waskada, Municipality	Louise, Municipality	Snow Lake, Town
Brokenhead, RM	Lynn Lake, Town	Souris-Glenwood, Municipality
Carberry, Town	Macdonald, RM	Springfield, RM
Carman, Town	McCreary, Municipality	St. Andrews, RM
Cartier, RM	Melita, Town	St. Clements, RM
Cartwright-Roblin, Municipality	Minitonas-Bowsman, Municipality	St. François Xavier, RM
Churchill, Town	Minnedosa, Town	St. Laurent, RM
Clanwilliam-Erickson, Municipality	Minto-Odanah, RM	St. Pierre-Jolys, Village
Coldwell, RM	Montcalm, RM	Ste. Anne, RM
Cornwallis, RM	Morden, City	Ste. Anne, Town
Dauphin, City	Morris, RM	Ste. Rose, Municipality
Dauphin, RM	Morris, Town	Stanley, RM
De Salaberry, RM	Mossey River Municipality	Steinbach, City
Deloraine-Winchester, Municipality	Mountain, RM	Stonewall, Town
Dufferin, RM	Mystery Lake, LGD	Stuartburn, RM
Dunnottar, Village	Neepawa, Town	Swan River, Town
East St. Paul, RM	Niverville, Town	Swan Valley West, Municipality
Ellice-Archie, RM	Norfolk Treherne, Municipality	Taché, RM
Elton, RM	North Cypress-Langford, Municipality	Teulon, Town
Emerson-Franklin, Municipality	North Norfolk, Municipality	The Pas, Town
Ethelbert, Municipality	Oakland-Wawanesa, Municipality	Thompson, City
Fisher, RM	Oakview, RM	Thompson, RM
Flin Flon, City	Pembina, Municipality	Two Borders, Municipality
Gilbert Plains Municipality	Pinawa, LGD	Victoria, RM
Gillam, Town	Piney, RM	Victoria Beach, RM
Gimli, RM	Pipestone, RM	Virden, Town
Glenboro-South Cypress, Municipality	Portage la Prairie, City	Wallace-Woodworth, RM
Glenella-Lansdowne, Municipality	Portage la Prairie, RM	West Interlake, RM
Grahamdale, RM	Powerview-Pine Falls, Town	West St. Paul, RM
Grand Rapids, Town	Prairie Lakes, RM	WestLake-Gladstone, Municipality
Grandview Municipality	Prairie View Municipality	Whitehead, RM
Grassland, Municipality	Reynolds, RM	Whitemouth, RM
Grey, RM	Rhineland, Municipality	Winkler, City
Hamiota Municipality	Riding Mountain West, RM	Winnipeg, City
Hanover, RM	Ritchot, RM	Winnipeg Beach, Town
		Woodlands, RM
		Yellowhead, RM

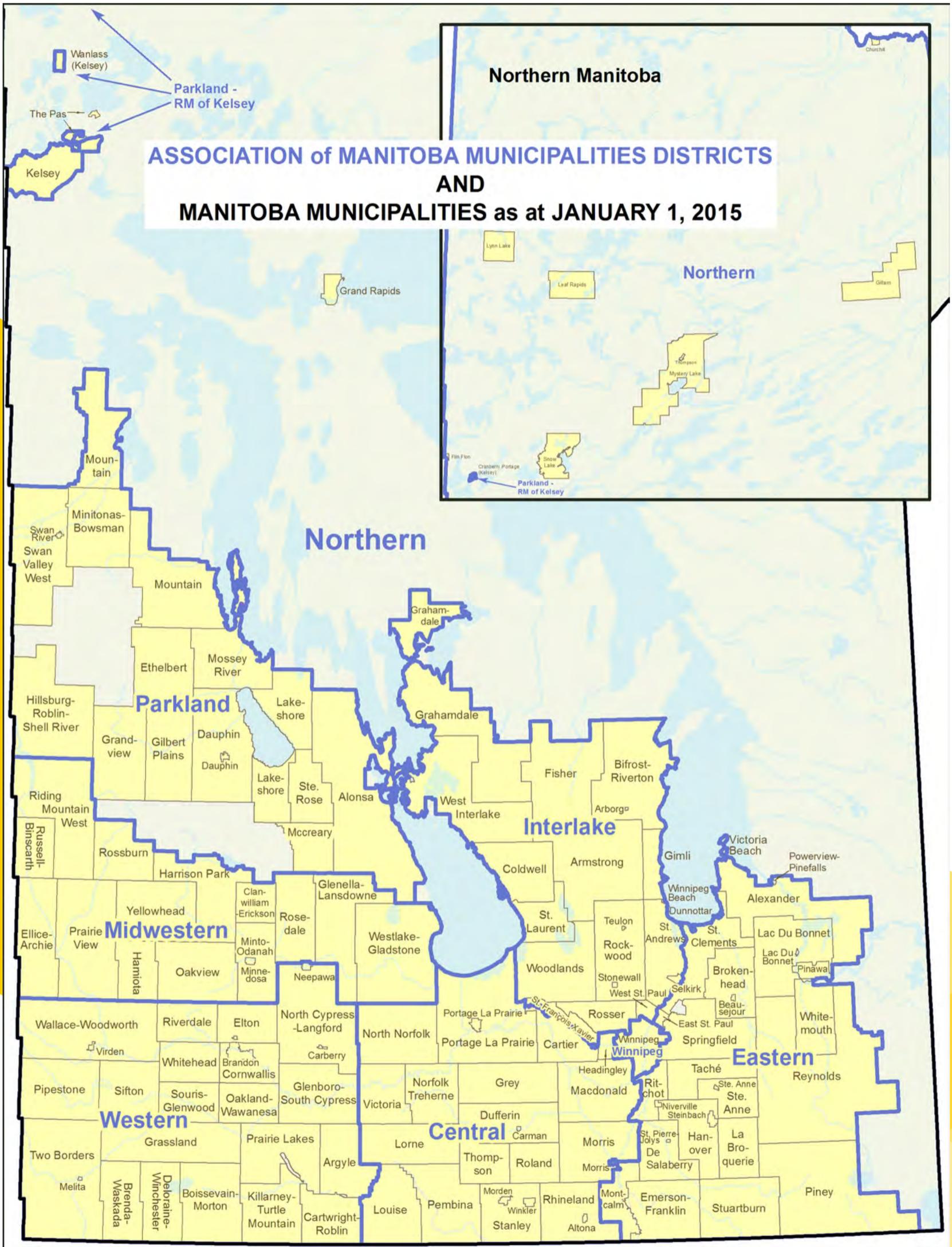


Table of Contents

AMM Members	03	The Year in Review - Administration & Marketing	20
Map of Municipalities	04	AMM Trading Company	20
President’s Message	06	AMM Events	24
Executive Director’s Message	07	Financial Statements	26
Board of Directors AMM	08		
Staff	10		
The Year in Review - Policy Highlights	14		
Meetings with Ministers	16		
AMM Cities Caucus	18		
Meeting with Provincial Cabinet	19		



Ralph Groening
President



We entered this year fueled by the AMM’s ‘Partners in Growth’ campaign of 2019, which admittedly feels like a very long time ago indeed.

Message from the President

On behalf of the Board of Directors of the Association of Manitoba Municipalities (AMM), it is my pleasure to present to you the 2020 Annual Report, encapsulating the activities of a year that will forever be remembered as the one in which COVID-19 created unprecedented challenges for all walks of life, including municipal governments.

Thankfully, while the economic slowdown resulting from the pandemic increased financial pressures on municipalities, the AMM’s requests of greater financial assistance from both the provincial and federal governments were heard. Our advocacy efforts resulted in increased infrastructure investments by the Province of Manitoba, as well as over \$100 million to Manitoba municipalities as part of the Federal Safe Restart Agreement. Even as the uncertainty of this pandemic prevails, these funds will certainly help alleviate some of the fiscal pressures associated with COVID-19.

We entered this year fueled by the AMM’s ‘Partners in Growth’ campaign of 2019, which admittedly feels like a very long time ago indeed. However, it’s fulfilling to know the campaign’s call for the Province of Manitoba to establish a working group with the AMM focused on strategic collaboration, came to fruition this past year.

The purpose of the joint Working Group on Strategic Collaboration is to provide recommendations to the Minister of Municipal Relations and the AMM Board of Directors on key deliverables that have a significant impact on municipalities.

The Working Group met several times throughout 2019-2020 focusing on many provincial initiatives, including an update on capital funding to municipalities and shared engagement opportunities with municipalities as well as the roll out of the Climate Resiliency/Spring Flood Preparedness program and the Strengthening Codes of Conduct for Council Members online training module.

The AMM remains committed to working collaboratively with the Province of Manitoba to help advance our Partners in Growth Initiative so municipalities can continue to help build a stronger Manitoba, especially as we look to recover from the pandemic.

While 2020 continues to challenge us, and the outcome of COVID-19 is not yet known, I do know that we will continue to go farther and enjoy greater success if we continue working together.

As I step down as your President, I wish the incoming President Kam Blight, his executive team, the AMM Board of Directors, and all AMM members much success in the coming year.

Message from the Executive Director

Given the events of 2020, one thing remains certain – the quality of the work the AMM does on behalf of its members, and the value you receive from our efforts.

Since taking over the position of Executive Director on January 1 of this year, I've had a front row seat to the Trading Company model and the many ways it benefits our member municipalities. We have been able to rebate millions of dollars to our members over the years, and as we continue to add more programs, those benefits will only grow.

This year, despite COVID-19 and its associated challenges, we were able to continue supporting you through webinars, presentations, and other resources. And with insurance and health and dental coverage costs skyrocketing, AMM members can be assured they will be well-protected through our comprehensive coverage at a reasonable cost.

This year, the AMM again took action to buffer potential insurance increases of 27 percent down to 8.92 percent using AMM surplus funds and return on premiums. It is through our ability to take action such as this that our self-insurance program remains the best insurance program for municipalities in Canada.

It bears repeating: we work for you, both in lobbying and in going to market on their behalf to get the best pricing on the products and services municipalities need.

In closing, I'd like to thank our members for their continued support of AMM events. The year saw us move from holding a successful 2019 Annual Convention, to cancelling the Municipal Officials Seminar, to launching virtual June District Meetings. We were able to pivot with these changing and challenging times due to the dedication and resilience of our staff, and the willingness of our membership.

Your desire to continue learning and supporting each other for the benefit of your citizens despite the presence of a global pandemic is truly awe-inspiring.

You have my deep appreciation and promise to continue bringing you the highest quality events – whether in person or online – in the coming year.




Denys Volkov
Executive Director

”

It bears repeating: we work for you, both in lobbying and going to market on your behalf to get the best pricing on the products and services municipalities need.

Our Leaders...

Board of Directors



+ Experienced

+ Diverse

+ Leadership

The AMM represents all of Manitoba's incorporated municipalities, including the City of Winnipeg. The AMM is funded solely by its members and its business arm, the AMM Trading Company.

The AMM is divided into seven districts. Two Directors represent each of the following districts: Parkland, Interlake, Midwestern, Central, Western, Eastern and Northern. The City of Winnipeg is represented by one Director. AMM Directors are elected every second year during June District Meetings.



Reeve Ralph Groening

President



Reeve Kam Blight

Vice-President



Reeve Brad Saluk

Vice-President



Reeve Cheryl Smith

Interlake District



Councillor Kelly Cook

Interlake District



Mayor Stuart Olmstead

Western District



Councillor Rhonda Coupland

Western District



Mayor Martin Harder

Central District



Reeve Morris Olafson

Central District



Reeve Stan Toews

Eastern District



Councillor Melanie Parent

Eastern District



**Councillor
Karen MacKinnon**
Northern District



**Councillor
Kathy Valentino**
Northern District



**Councillor
James Manchur**
Parkland District



**Reeve
Ron Kostyshyn**
Parkland District



**Mayor
Mervin Starzyk**
Midwestern District



**Councillor
Murray Parrott**
Midwestern District



**Councillor
Jeff Browaty**
City of Winnipeg



President Chad Davies
Manitoba Municipal
Administrators' Association

The Association of Manitoba Municipalities' mission is to identify and address the needs and concerns of its members in order to achieve **strong and effective municipal government.**

AMM Staff



Denys Volkov
Executive Director



Nick Krawetz
Director of Policy and
Communications



Linda Hargest
Director of
Administration and
Marketing



Stefanie Vieira
Senior Policy Analyst



Donna Belbin
Events
Coordinator



Patti De Baets
Finance
Coordinator



Ainsley Murdock
Client Relations
Manager



Nanette Eserio
Administrative
Assistant

The Year in Review

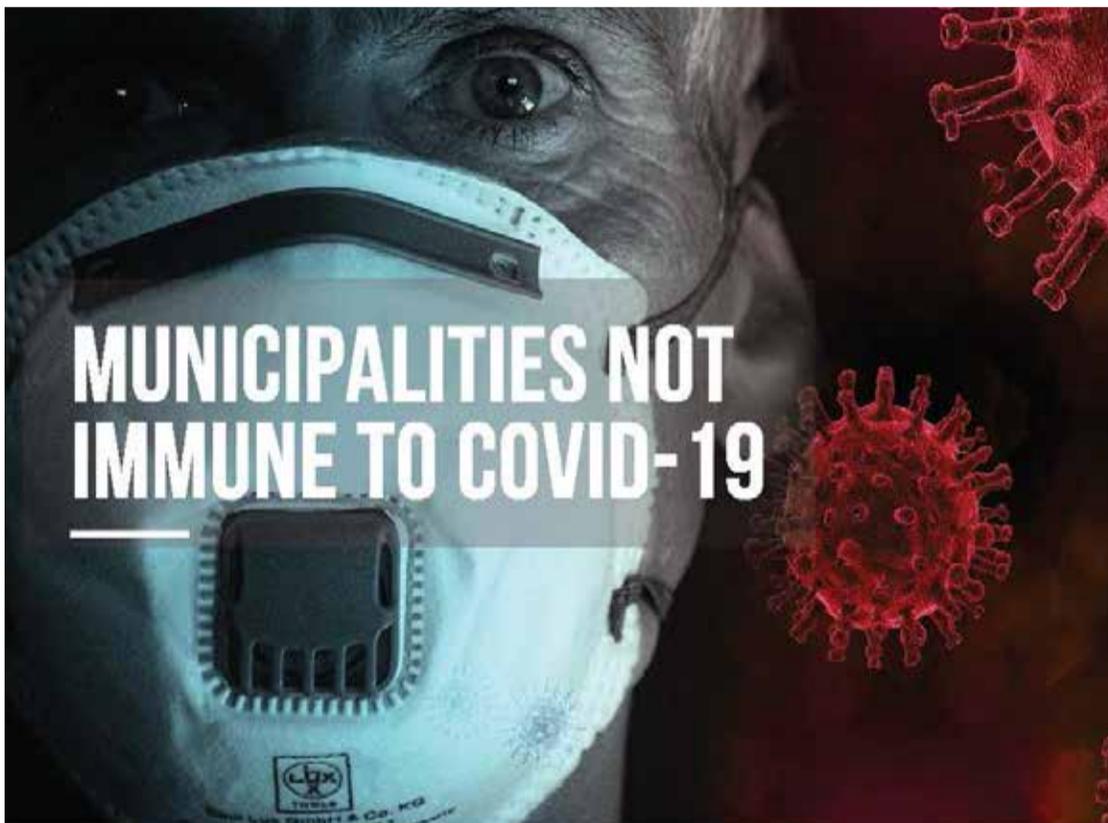
Policy Highlights

COVID-19 (Coronavirus) Assistance

The COVID-19 pandemic has caused all orders of government to adjust to an ever-changing reality.



Click on above icon to view the AMM's presentation on COVID-19.



We have all seen how the COVID-19 pandemic has caused all orders of government to adjust to an ever-changing reality. The Association of Manitoba Municipalities (AMM) recognizes that the economic slowdown has exacerbated the financial pressures on municipalities. That is why the AMM voiced the importance of consistent communication between the Province of Manitoba and municipalities who remain on the frontlines of this pandemic. In fact, the AMM worked collaboratively with the department of Municipal Relations to hold regular regional calls to ensure municipal officials were informed during the entirety of the pandemic.

From the very start of this pandemic, the AMM appealed to both the provincial and federal governments requesting greater financial assistance so that municipalities are equipped to continue delivering critical services during and after this pandemic. So far, our advocacy efforts for greater COVID-19 support has resulted in the Province of Manitoba flowing 75 per cent of operating grants to municipalities back in May, with the other 25 per cent to follow in the fall. The Province of Manitoba also increased infrastructure investments by an additional \$500 million as part of an economic stimulus package to help restart Manitoba's economy in the wake of the COVID-19 pandemic. Additionally, the AMM welcomed the federal government accelerating the Gas Tax Fund transfer up-front to help ease municipal operating finances. Though this was a modest first step, the AMM continued to appeal for greater assistance to support municipalities across the province. Thus, we were pleased

to see the provincial and federal government flow over \$100 million to Manitoba municipalities as part of the Federal Safe Restart Agreement. These funds will certainly help alleviate some of the fiscal pressures associated with COVID-19.

Moreover, the economic slowdown has increasingly highlighted the digital divide between communities. We will continue to urge the Government of Canada to accelerate funding and the application process under the Universal Broadband Fund (UBF), which has yet to be formally announced, to help advance shovel-worthy connectivity projects as municipalities look to recover from the pandemic. The AMM has also repeatedly urged both the provincial and federal government to immediately expedite approvals for municipal projects under the Investing in Canada Infrastructure Program (ICIP) so that municipalities can take advantage of our short construction season and grow their communities. Moving forward, the AMM will use the information gathered through the AMM COVID-19 survey to help inform the AMM's advocacy efforts.

AMM-Province of Manitoba Strategic Collaboration Working Group

The AMM and the Government of Manitoba has a long standing, strong work relationship. In response to the AMM's 'Partners in Growth' campaign, the AMM and the Province of Manitoba established a Working Group focused on strategic collaboration. The AMM met several times throughout 2019-2020 focusing on many provincial initiatives, including an update on capital funding to municipalities and shared engagement opportunities with municipalities as well as the roll out of the Climate Resiliency/Spring Flood Preparedness program and the *Strengthening Codes of Conduct for Council Members* online training module – which went live in early October, 2020.

The purpose of the joint Working Group on Strategic Collaboration is to provide recommendations to the Minister of Municipal Relations (Rochelle Squires, pictured at right with President Ralph Groening) and the AMM Board of Directors on key deliverables within a Memorandum of Understanding (MOU) on matters that have a significant impact on municipalities. Initial areas of focus include, provincial-municipal funding models, sharing efficiency opportunities, continued red tape review of provincial regulations that impact municipalities and shared governance practices, including ethics and codes of conduct.

The AMM remains committed to working collaboratively with the Province of Manitoba to help advance our *Partners in Growth Initiative* so municipalities can continue to help build a stronger Manitoba, especially as we look to recover from the COVID-19 pandemic.

Strengthening Protections for Municipal Officials

The AMM takes the issues that were brought forward by members that prompted this legislation very seriously. We are committed to promoting respectful workplace policies and practices for all members, as harassment and disrespectful behavior have no place inside or outside Council chambers.

Throughout the year, both AMM staff and members have been actively involved in extensive consultations to help establish a mandatory training course that is reflective of municipal needs and allows a better understanding on the importance of your municipal Code of Conduct. Manitoba Municipal Relations staff held several focus groups with key stakeholders including AMM, MMAA, AMBM and various municipal officials as an opportunity to provide feedback regarding the layout and content of the online training course.



The content of this training aims to align with the same set of ethical standards and procedures expected of members of the Manitoba Legislative Assembly and Manitoba government employees. Holding provincial and municipal representatives to the same standard ensures consistency in expectations across the municipal and provincial sectors.

The Municipal Amendment Act (Strengthening Codes of Conduct for Council Members) required all municipal councils to pass a code of conduct by-law by November 1, 2020. The Council Members' Codes of Conduct regulation defines the minimum standards and values that must be included in council codes of conduct, standardizes the complaints and appeals procedures for code of conduct violations and, expands the list of sanctions available to councils to address violations of the code of conduct.

The Act and regulation came into effect concurrently on November 1, 2020. Moving forward, we are hopeful that these legislative changes and online training module will continue to help promote respectful workplace policies and practices for all members.

We are committed to promoting respectful workplace policies and practices for all members.

The Year in Review

Policy Highlights

Provincial Disaster Financial Programs

Back in 2019, the AMM joined Minister Schuler in publicly releasing the DFA review's final report. The recommendations in the final report identify several opportunities to streamline the provincial DFA program and make it more responsive to local needs during times of emergency. In response to the 2018 DFA program review, stakeholders including the AMM recommended that digital methods for submitting documentation should be available along with online access for checking the status of current claims.

This fall, the Department of Infrastructure and the Department of Municipal Relations developed a new online Disaster Financial Assistance (DFA) claims portal on Manitoba Municipalities Online. The AMM is pleased to see the Province of Manitoba implementing measures that will help streamline processes for municipalities when trying to declare a disastrous event. Additionally, the AMM also appreciates the establishment of a DFA program for municipalities affected by the October 2019 severe weather event, the 2020 Spring flooding event as well as the June/July severe rainstorms that impacted several municipalities across Manitoba.

The AMM will continue to urge the Province of Manitoba to expedite the approval of municipal DFA applications and continue implementing the provincial recommendations regarding the DFA review. Additionally, we saw the Province of Manitoba change the DFA cost-sharing formula. The DFA program would need to first qualify for the federal cost-sharing under the DFAA, in which the Province of Manitoba would then reimburse municipalities for 100% of eligible DFA costs. As many Manitoba communities are situated in flood prone areas, the changes to the formula could negatively affect municipalities. Thus, the AMM believes these changes must be reversed immediately and continues to call on the Province of Manitoba to restore the previous cost-sharing formula.

\$30 Million to support Climate Resiliency/ Spring Flood Preparedness

At the last AMM annual Convention, Premier Brian Pallister announced a one-time capital investment of up to \$30 million for damage prevention and climate resiliency measures for municipalities both in and outside the capital region. In addition, the Province of Manitoba also committed to investing an additional \$3 million for spring flood preparedness.

We also saw Budget 2020 commit a new \$5.7 million fund to help municipalities respond to smaller scale floods and emergency events.



The Year in Review

Policy Highlights

The AMM commended the provincial government for more than doubling its initial commitment to support the Spring Flood Preparedness Program. As municipalities cannot fight floods alone, these additional dollars further help underscore the importance of the provincial-municipal partnership. This funding support not only saves money in avoided flood damages and helps municipalities better prepare, but also builds resiliency for future floods.

\$20 Million Manitoba Mineral Development Fund (MMDF)

In October 2019, the Manitoba Government announced the \$20 million in funding to establish the new Manitoba Mineral Development Fund (MMDF), which is delivered and administered by the Manitoba Chambers of Commerce (MCC). As mineral development has been identified as a key opportunity for the long-term economic prosperity of Manitoba, the AMM is pleased to see the MMDF formally replace the Mining Community Reserve Fund. The fund was developed to align with the priorities set out in Manitoba's updated economic development framework, including the Look North report and the Action Plan for Manitoba's Northern Economy.

We continue to call on the Province of Manitoba to ensure that economic development opportunity in the North are led by northern Manitobans using a partnership-based approach. Which is why we are pleased to see northern municipal representation participating on the MMDF application review committee. Given the economic uncertainty due to the COVID-19 pandemic, it is vital that projects funded by the MMDF will benefit Manitoba's economy and local communities.

Speed Display Devices (Driver Feedback Signs)

In response to AMM advocacy efforts and a resolution sponsored in 2018, the Province of Manitoba committed to the placement of driver feedback signs along provincial highways within municipal boundaries. As of June 1, 2020, the Province of Manitoba announced that municipalities are now able to allow the installation of speed display devices on provincial routes (whether or not the Minister of Infrastructure is the traffic authority), subject to the receipt of a Council Resolution and the location meeting the conditions set out in Policy 100-C-14 (Speed Display Devices).

The AMM thanks Minister Schuler and Manitoba Infrastructure staff for their willingness to actively consult with both our organization and the Manitoba Municipal Administrators' Association (MMAA) during the development of these new guidelines.

We continue to call on the Province of Manitoba to ensure that economic development opportunity in the North are led by northern Manitobans using a partnership-based approach.



Year in Review

Meetings with Ministers



February 25
Families Minister
Heather Stefanson



March 2
Infrastructure
Minister Ron Schuler



April 20
Economic Development
Minister Ralph Eichler

February 25
Conservation &
Climate Minister
Sarah Guillemard



March 2
Central Services
Minister Reg Helwer



March 16
Health, Seniors and
Active Living
Minister Cameron
Friesen



Year in Review

Meetings with Ministers



April 23
Indigenous and
Northern Relations
Minister Eileen
Clarke



June 3
Justice Minister
Cliff Cullen



August 4
Education Minister
Kelvin Goertzen



May 27
Sport Culture and
Heritage Minister
Cathy Cox



July 21
Crown Services
Minister Jeff
Wharton



August 11
Agriculture and
Resource Development
Minister Blaine
Pederson

Click on the photos above to view the AMM position paper for each meeting.

AMM

Cities Caucus

Our fundamental beliefs & values help us in the decision making processes..



The AMM Cities Caucus is made up of Manitoba’s ten cities. Modeled after the Federation of Canadian Municipalities (FCM) Big City Mayors’ Caucus, the AMM Cities Caucus provides opportunities for representatives from each city in Manitoba to share ideas about how to tackle common concerns and key priorities.

The Cities Caucus meets at least three times annually. During the 2019/20 meetings, discussions focused on helping to advance the ‘Partners in Growth’ campaign as well as FCM’s advocacy efforts, including the call on the federal government to permanently double the Gas Tax Fund transfer. Other priority items focused on the proposed legislative changes under Bill 48: The Planning Amendment Act and City of Winnipeg Charter Act, the impacts of COVID-19 and the need for greater economic and financial assistance for all municipalities and the future of provincial government jobs across Manitoba also featured prominently in the discussion.

The traditional fall meeting was hosted by the City of Steinbach on September 24, 2020, where Thompson Mayor Colleen Smook was elected to serve as the new Caucus Chair. Her two-year term will commence in November. The AMM would like to thank outgoing Chair, Selkirk Mayor Larry Johansson for serving as Chair over the last two years.

Members of the AMM Cities Caucus include:

- City of Brandon
- City of Dauphin
- City of Flin Flon
- City of Morden
- City of Portage la Prairie
- City of Selkirk
- City of Steinbach
- City of Thompson
- City of Winkler
- City of Winnipeg

The Year in Review

Meeting with Provincial Cabinet

On November 26, 2019, the AMM Executive and Board of Directors met with the provincial Cabinet during the 21st Annual Convention.

President Groening began the meeting by thanking all ministers for participating in the Ministerial Forum co-Chaired by the Honourable Rochelle Squires, Manitoba's new Minister of Municipal Relations. President Groening also thanked the provincial government for working with the AMM on a number of files over the past year to address the needs and concerns of Manitoba municipalities.

The AMM is the only municipal association in Canada to be at the table helping to review and select projects for cost-shared infrastructure investments in local communities. While investments under Phase 2 of the Investing in Canada Infrastructure Program (ICIP2) will significantly benefit all Manitoba municipalities and build stronger communities, the fact that AMM has a seat at the table is testament to our strength and credibility as an organization as well as our willingness to partner to grow Manitoba. President Groening reiterated the AMM's appreciation to Minister Squires for ensuring the AMM has an opportunity to provide input throughout this process in partnership with the provincial government.

Next, President Groening highlighted the AMM's 'Partners in Growth' initiative which calls on the provincial government to:

- Ensure long-term, stable and predictable funding after a three-year funding freeze;
- Provide funding tied to Manitoba's GDP to support more municipal growth;
- Rebate the PST municipalities pay, consistent with federal rebate of the GST; and
- Move to multi-year budgeting to assist with long-term planning and priority setting.

The AMM strongly feels that these requests are not only reasonable, given the three-year funding freeze municipal

governments have endured, but necessary to ensure Manitoba keeps growing. Moreover, President Groening stressed the three-year funding freeze restricts the delivery of municipal services and hinders much-needed investments and economic development in local communities.

In response, Minister Squires discussed the provincial government's commitment to fully fund the annual operating costs of the province's new Public Safety Communications Service (PSCS) as well as provide capital investments of up to \$45 million for damage prevention and climate resiliency measures. The Province also committed to investing an additional \$3 million for spring flood preparedness, to be spent according to the priorities of the AMM and the Winnipeg Metropolitan Region.

Additionally, Minister Squires noted she is willing to work the AMM to fine tune the distribution formula for funding that was restored for critical municipal infrastructure, namely municipal roads and bridges, in response to concerns raised by Manitoba municipalities. Minister Squires also encouraged local Councils to take advantage of funding made available under the \$102 million Conservation Trust.

Lastly, President Groening commended the provincial government for supporting several economic development initiatives, including the commitment to open a new Economic Development Office in Brandon to reduce red tape, foster economic growth, and provide 'single-window' services to rural Manitoba.

In closing, President Groening and Minister Squires expressed their joint desire to continue the open and productive relationship between the AMM and the Province of Manitoba. Both parties also reaffirmed their willingness to continue to partner to strengthen and grow local communities across the province.



Year in Review

Administration and Marketing



AMM Trading Company

The AMM Trading Company allows AMM members to purchase products and services at lower prices through the power of group buying. The AMM Trading Company provides a major source of revenue for the AMM and allows the AMM membership dues to remain one of the lowest in Canada.

AMM has joined forces with municipal associations across Canada to further enhance our buying power and cost saving for our members. Our national accounts use local suppliers that support our local economies.

The AMM has continued to partner with a broad range of organizations to provide members access to a variety of beneficial products and services to help keep your municipality operating as efficiently as possible.

Why should you use your Trading Company?

+ Save Time and Money

With our cooperative purchasing programs, all of our AMM members get to benefit from fully trade-compliant group buying power to receive preferred membership pricing, rebates, consolidated invoicing and access to our wide variety vendors (such as Toromont CAT, Brandt Tractor, Enterprise Fleet Management, Staples Business Advantage, Tire program, etc.) all without going to tender.

There is no fee (as you are already members) but numerous opportunities that will save you time and money when purchasing anything from office supplies, vehicles, tires to Heavy Equipment if you purchase through your AMM membership.

How does the Trading Company benefit YOU?

- You are part of the highly touted 'Best-In-Class' Self-Insurance program and Health and Dental program.
- You receive access to the SafetyCare Program and Human Resources Program with People First, at ZERO cost.
- Access to quality educational opportunities at affordable rates.
- You attend events at some of lowest registration costs in the country.
- Members annual membership fees are some of the lowest in Canada.
- You receive rebates and/or funds to lower your insurance fees when we are faced with increases to insurance rates.

AMM has always believed in the power of group buying and that our job is to add programs and services to help you make the most of your ratepayer dollars.

There are many exciting new opportunities to help make supporting the Trading Company, receiving better pricing and increasing your potential rebates, easier for YOU, our AMM Members.

The AMM Trading Company helps keep membership dues among the lowest in Canada.

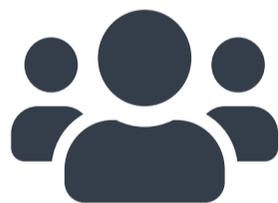
The AMM Group Buying program worked hard to support our members during the COVID-19 pandemic. Not meeting face-to-face was challenging, but we were able to use technology to provide reliable information and continued services through the following.

- Offering a series of ongoing webinars for members that can be viewed by clicking the links on this page.
- Posting supplier videos on the AMM website;
- Providing links to direct sources offering Personal Protective Equipment (PPE)

We also provided Fuel and Gap Analysis' and made presentations to MMAA District Meetings, Ste. Anne Public Works Meeting - North Eastman Municipal Forum, and MASBO. We informed members of new RFP's, let them know of upcoming vendor meet and greets or demo days, and provided answers frequently asked questions.

We also provide specific examples of showing the savings members can receive and address their specific needs.

Each year our message is the same: the AMM and the Trading Company works for our members, both to lobby and to go to market on their behalf to get the best pricing on the products and services municipalities need.



Each year our message is the same: the AMM and the Trading Company works for our members, both to lobby and to go to market on their behalf to get the best pricing on the products and services municipalities need.



Fuel
Program



Sourcewell
Capital
Purchasing



Armtec
Culverts Program



AMM
Group Buying Program

AMM Programs

01



Group Insurance Solutions

02

AMM Employee Benefits Program

03



People First HR Services is a People Corporation company

04



05

AMM Capital Purchasing Program

06



07



Click on the logos to learn more about AMM Programs.

Insurance

136 AMM member municipalities outside Winnipeg participate in the AMM’s property/casualty “protected self-insurance” program, administered by Western Financial Group Insurance Solutions. This industry leading program allows members to gain partial ownership of their program, through an \$11,875,000 annual self-insurance loss pool, used to pay out a portion of claims. Insurance is then purchased from various insurance providers for coverage in excess of the loss pool amount, to provide municipalities with complete insurance protection. This keeps member premiums much lower than if individual municipalities purchased their own individual coverage, and provides the opportunity for significant refunds in low-claiming years.

With over \$12.1 million in funds returned to municipalities since 2009, this form of protected self-insurance structure provides municipalities with funds that otherwise would be insurer profit, and is only made possible through the participation of municipalities as a whole, in partnership with the AMM & WFGIS.

Employee Benefits

For over 40 years, the AMM Employee Benefits Program has focused on pooling all cities, towns & municipalities together across Manitoba to provide a unique program of unmatched control, flexibility and ownership for program participants.

Currently, 114 Municipalities participate, in addition to watershed districts, recreation districts, planning districts, and weed districts. Since 2004, the AMM Employee Benefits Program has been self-insured with claims payment being provided by Manitoba BlueCross.

Under the Program, a large portion of premiums are allocated to a member-owned ‘self-insurance’ fund. This fund allows for the unique opportunity to circumvent traditional insurance costs, and provide for returns-of-premium when surpluses are built as a result of low-claiming years. This creates a greater level of program stability. In addition, there is substantially more premium to offset larger claims than a group might experience under the traditional open-market. The program has seen participation growth of over 25% within the past five years, and has simultaneously returned over \$2.4 million dollars to members.

For the last number of years, insurance companies across Canada in our sector were paying out more in claims than they were collecting in premiums. As a result, municipalities were facing initially a 30-50 % increase in premiums upon renewal.

Rather than provide a rebate from the AMM Trading Company to municipalities, the AMM Board felt it was necessary to redirect those funds, as well as AMM reserves and premium dollars out of our insurance program to buffer the increase on the 2020-2021 municipal insurance renewal.

By taking this action, in providing a total of \$500,000 to help offset the increase, the AMM was able to on average reduce the overall increase from 27% to 8.92%. Conversely, an increase the self-insurance fund from \$11.125 million to \$11.875 million continues to aid program participants in exposing fewer insurance premiums to the volatility of the traditional commercial insurance marketplace. Not only will this limit future increases to municipalities, it will result in more returns back to municipalities out of the self-insurance fund in future years.

As a result of the 2019-2020 adjustment to the loss pool, over \$3.265 million in program surplus funds were returned to program participants upon renewal this past April. The AMM was able to do this due to the unique structure of our insurance program, which has been classified by outside consultants as “best in class” across Canada.



136

AMM members participate in insurance program.

25%

Growth in Employee Benefits program over 5 years.

\$3.265 million

surplus funds returned to program participants

\$12.1 Million

Returned to municipalities since 2009

The unique structure of the AMM’s insurance program has been classified by outside consultants as “**best in class**” across Canada.

AMM Events

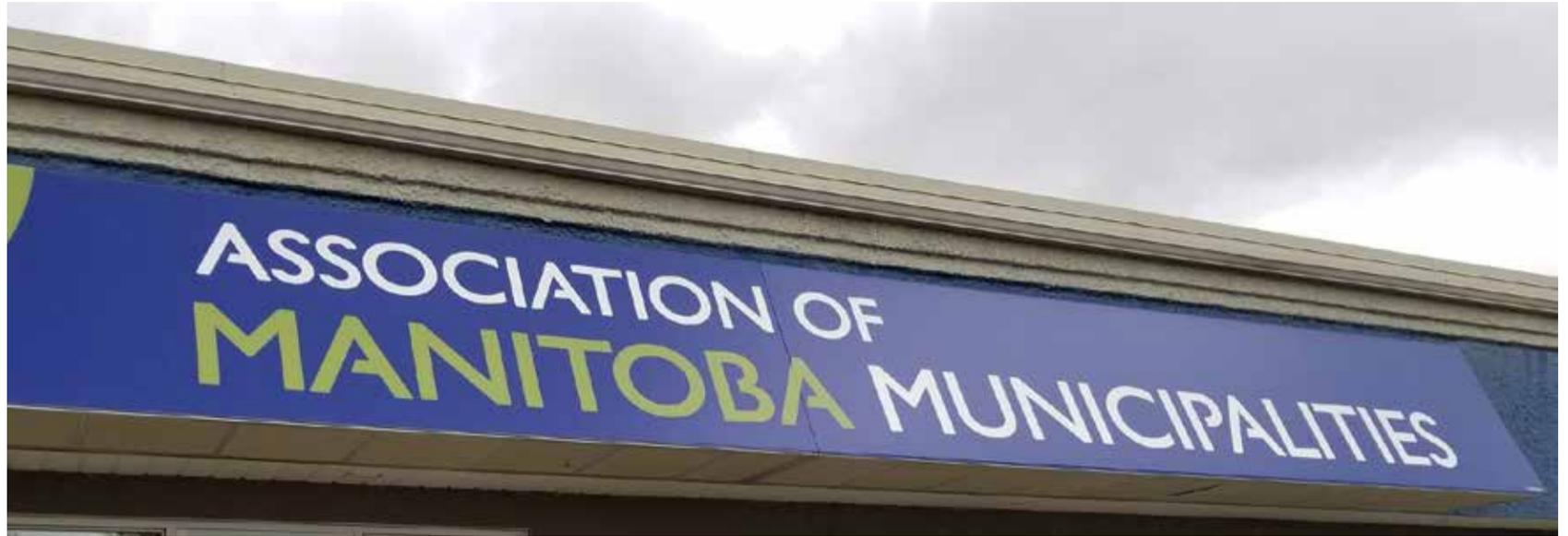
+ 21st Annual Convention

+ June District Meetings

+ Municipal Visits

COVID-19 may have halted in-person events, but the AMM continued to meet with its members virtually throughout the year.





21st Annual Convention

Together Towards Tomorrow

November 25 to 27, 2019

Keystone Centre, Brandon

841 delegates

Honourary Life Memberships

Awarded to **Drew Caldwell** and

Randy Sigurdson



June District Meetings

427 municipal officials participated in Virtual District Meetings.

- June 11th Eastern – 93
- June 12th Northern – 20
- June 16th Parkland – 48
- June 17th Midwestern – 54
- June 18th Western – 78
- June 24th Central – 79
- June 25th Interlake – 55



AMM Education Program

- November 25, 2019 – People First HR: Respectful Workplace: Ending harassment and bullying – 59 attendees
- January 27, 2020 – KPMG: Municipal Strategic Planning – 34 webinar participants
- January 30, 2020 – KPMG: Leading Practices in Municipal Government – 50 attendees – this workshop was rescheduled to this date from October 11, 2019



Municipal Visits

The AMM met in-person and virtually with 48 municipalities across all districts.

Statement of financial position



**Click [here](#) to view the AMM
Financial Statements Year
Ended August 31, 2020**



**Click [here](#) to view the
AMM Trading Company Financial Statements
Year Ended August 31, 2020**

CENTRE
of/du
CANADA

CANADA'S HEART BEAT
Manitoba
PAR LE COEUR DU CANADA

96° 48' 35"
Longitudinal Centre of Canada
Centre Longitudinal du Canada



ASSOCIATION OF
MANITOBA
MUNICIPALITIES