



P3 Introductory Workshop

When: May 25th, 2011

Where: Winnipeg, Manitoba

Cost: Free

Workshop Objectives

The objectives of the workshop are two-fold:

1. To provide an introduction to PPP Canada (mandate, role in supporting P3s, P3 Fund, eligibility, other resources, etc.) and a practical primer on P3s (what are P3s, how do they work, how can P3s help, when is a P3 appropriate, how to maximize the success of a P3 project, etc.)
2. To work with stakeholders in Manitoba to determine how P3s can help address infrastructure needs in the province, and to identify projects that could be developed as P3s, related structuring options, and actionable next steps.

Timing and Logistical Details

The workshop will be held from 8:30am to 5:00pm on May 25, 2011 in Winnipeg (Venue TBD). Registration is free and limited to 25 participants. **Interested participants should register no later than May 13th**. To register, please contact Marc-André Roy at mroy@cpcstrans.com or 613 237 2500 x 306. In advance of the workshop, we invite participants to submit sample projects that they may be considering applying under the P3 model.

What are P3s?

Public-Private-Partnerships (P3s) are a long-term performance-based approach to procuring public infrastructure. The allocation of resources, risks and rewards is assigned based on the expertise of each partner. Risk elements include design, construction, and operating/maintaining the public infrastructure. These partnerships can last between 15 to 30 years.

P3s have been used across Canada and internationally to provide many kinds of infrastructure services. Well-designed P3s have several advantages over traditional infrastructure procurement:

- P3s can provide access to capital to finance infrastructure (other than through government budgets)
- P3s use private sector expertise to deliver quality services at defined performance standards
- P3s transfer certain risks from government to the private sector (e.g. operation and maintenance risk)
- P3s can cost less over the infrastructure's life-cycle (design, construction, operation and maintenance)

PPP Canada is a federal Crown Corporation established to support the development of the Canadian P3 market. PPP Canada also supports the development of the P3 project pipeline by making funding available to qualifying infrastructure projects from the \$1.2 billion P3 Canada Fund. To date, PPP Canada has launched two proposal calls for project. **A third Proposal Call is expected in late Spring of 2011.**

As part of its mandate, PPP Canada offers P3 introductory workshops to help build an understanding of the P3 model and approach. CPCS Transcom Limited (CPCS) has been retained by PPP Canada to provide an introductory P3 workshop in Winnipeg, Manitoba on May 25, 2011.

For more information about the P3 Canada Fund and the launch of Round 3, please visit www.p3canada.ca