

Another 'hat-trick' for MTCML



Wendyl Clare

The MTCML once again welcomes three new members onto the roster of companies that provide AMM members with the best in municipal products and services.

Old friend **Wendyl Clare** is marketing state-of-the-art dust control products through **Darwen Road Technologies**. Wendyl can provide his municipal clients with the tried-and-true products they are familiar with such as magnesium chloride and lignosulphate. He also offers new 'green' products such as Earthzyme and Dust Stop. The biodegradable Earthzyme was introduced a little over a year ago and is quite popular with those municipalities that have chosen to use it. Wendyl's newest product, Dust Stop, is a totally natural dust suppressant that will be field tested as soon as the winter snows and ice melt. It will be tested on a cross-section of roads – with various soil conditions and different load capabilities. In the meantime, Wendyl is anxious to serve your municipality's dust control needs. Give him a call at 204-782-8300.

“ MTCML companies are committed to offering advantageous prices as well as other business benefits to our members. ”

EPB Environmental Services Ltd. is a company started by a group of retired professionals who realized they didn't want to spend all of their days golfing and curling. Spokesman **Jim Brown** told the story of the company's formation to *The Leader*. Just over a year ago, Jim and **Horst Pepak** (a pair of mineral exploration geologists), Jim's brother **Cam Brown** (who has a background in the livestock industry), **Jim Elliot**, former Dean Emeritus at the U of M's Faculty of Agriculture, and soil expert **Ted Poizer** joined forces. The EPB team makes use of the latest GPS and computer technology to map our municipal land for livestock manure disposal suitability.

They analyze land using a system developed by the PFRA, Manitoba's department of Agriculture and Food, and Agriculture Canada. The system takes into account vari-

ables such as soil type, slope of the land, and the proximity of local water sources before determining whether the land in question is a low, moderate or high risk area for a manure disposal facility.

Jim welcomes municipalities to call him and the group in Winnipeg at 204-253-4940.

SVB Inc. is the third newcomer we'd like to welcome to the MTCML. This company, based in Winnipeg (on Lombard Avenue), provides municipal offices with toner, cartridges and ribbons for all types of printers, copiers and fax machines. This 'total supply stop' has been in business for a-year-and-a-half. It promises free next day delivery to all points in Manitoba (and the rest of Canada). SVB also offers a 100% guarantee on product, price and service. Call **Harry Walia** and the SVB team at 204-943-8086.

Linda Hargest, Director of Administration and Marketing for the AMM, encourages member municipalities to take advantage of the prices and extraordinary service offered by MTCML companies. She says, "In order to become MTCML suppliers and have access to the municipal market, these companies committed to offering advantageous prices as well as other business benefits to our members. Contact these companies directly or through our AMM office and your constituents will be happy you did."



OFFICIAL MTCML SUPPLIERS

ACKLANDS GRAINGER INC.
– INDUSTRIAL, SAFETY AND
COMMERCIAL SUPPLIES

AIRMASTER SIGNS – SIGNS

ALL THINGS ENERGY –
PETROLEUM PRODUCTS

ARMTEC – CULVERTS

BARNES DISTRIBUTION
– MAINTENANCE, REPAIR &
OPERATING SUPPLIES

BRIDGESTONE – TIRES

BROCK WHITE – GEOTEXTILES

CD AWARDS – PROMOTIONAL
ITEMS

DENRAY TIRE – RECAPPED/
RETREADED TIRES

**DOMINION VETERINARY
LABORATORIES** – VETERINARY
SUPPLIES

DUST FREE ROAD MAINTENANCE
– DUST CONTROL

**EPB ENVIRONMENTAL
SERVICES LTD.** – LIVESTOCK
DEVELOPMENT PLANS

FORT DISTRIBUTORS – DUST
CONTROL, EN1 STABILIZER &
ROAD DE-ICING PRODUCTS

GARDEX – RODENT CONTROL

GOODYEAR – TIRES

GRAND & TOY – ALL CATALOGUE
ITEMS

HAYHURST ELIAS DUDEK –
INSURANCE PROGRAM

HULTDINS INC. – GRADER BLADES

MICHELIN – TIRES

MTS – TELECOMMUNICATIONS
SERVICES/AFFINITY PROGRAM

NORQUAY PRINTERS
– ENVELOPES, LETTERHEADS,
PRINTING

**NORTHILL ENVIRONMENTAL
PRODUCTS** – ENVIRO PRODUCTS
FOR WASTE SYSTEMS

PIONEER FENCE – POSTS AND
FENCING

SHIPPAM & ASSOCIATES
– PROMOTIONAL ITEMS

SOURIS ROCK SHOP – NAME
BADGES, DESK PLATES

STRONGCO EQUIPMENT
– GRADER BLADES

SVB INC. – TONER & CARTRIDGES

SWAT – GOPHER AND RAT POISON

TIRECRAFT – TIRES

WESTMAN STEEL – CULVERTS AND
ACCESSORIES

CORPORATE MEMBERS



BORLAND CONSTRUCTION INC.
HAYHURST ELIAS DUDEK INC.
INNOVATIVE MUNICIPAL PRODUCTS INC.
MANITOBA HEAVY CONSTRUCTION ASSOC.
MANITOBA HYDRO
MANITOBA PORK COUNCIL
POMMEN GROUP
ROBERT WATSON, ATTORNEY AT LAW
STRONGCO EQUIPMENT

It is your support that enables us to provide these services!
Call (204) 856-2367 or Fax (204) 856-2370 for all your municipal supplies.

Contact us at:
BOX 397, 1910 SASKATCHEWAN AVE. W.
PORTAGE LA PRAIRIE, MB R1N 3B7