

Armtec for steel and polyethylene products

Armtec Limited provides AMM member municipalities with culverts, couplings and water control gates. Armtec is an experienced manufacturer and distributor of steel and high-density polyethylene products. In fact, Armtec has over 90 years worth of experience in the steel industry, while its Big 'O' division has 30 years behind it in the high-density polyethylene industry.

Thanks to its ISO 9001 certified plants, Armtec impresses municipal officials with a wide variety of precision gates. These include medium and heavy-duty sluice gates, fabricated slide gates, roller gates, overshot gates, and fabricated flap gates. Applications for these gates range from wastewater treatment plants, to irrigation and flood control systems, to upstream surface level controls, to water filtration units, to power plants, to hydro-electric stations.

In Winnipeg, call **Ron Martel** at 957-7787 or toll free at 800-250-5677. MTCML members may also call **Patti DeBaets** of the AMM at 204-856-2367.



Westman Steel has water solutions

Russ Edwards started **Westman Steel Industries** in 1975, and his family still owns the business. In 1979, the company purchased a helical lock-seam spiral culvert mill, the first of its kind in Manitoba. In 1996, Westman Steel moved its helical mill, re-corr, finishers and assembly lines into its current plant on Day Street in Transcona.

Westman Steel provides municipalities with corrugated steel culverts, steel floodgates, steel screw gates, sloped and flared-end applications, and culvert end markers. The firm also distributes geotextile cloth, portable water diverters, and bin wall retainer structures.

As a founding member of the MTCML and an active supporter of the Manitoba Good Roads Association (MGRA), Westman Steel prides itself on its reputation for honesty and integrity. Area sales manager **Bob Omeniuk** is active in many municipal social and educational functions. He judges and sits on the Board of Directors for the MGRA. Bob looks forward to doing business with his municipal partners. For more information on how Westman Steel can help your municipality, call Bob in Winnipeg at 222-7354 or the AMM's **Patti DeBaets** at 204-856-2367.

Management change at ORKIN PCO Services

It's been a year since **ORKIN PCO Services (PCO)** – Canada's and North America's largest and most respected pest control company – purchased **The Swat Team Pest Services Inc.** and became the MTCML official supplier for pest management and prevention. Recently, PCO experienced another 'red letter day' when **Jake Driedger** turned over the management of the Winnipeg and Thunder Bay operations to **Dwayne Proznick**.

The municipal sector is an important part of PCO's business and Jake wanted to take this opportunity to thank MTCML members for their patronage in the past. He is moving on to the Olds, Alberta office and we all wish him well in his new adventure.

Dwayne assures readers that it will be 'business as usual' at PCO. The company will continue to provide the highest level

of pest control for its MTCML customers. He says, "Jake provided excellent leadership while he was here. We will continue to build on that and I look forward to growing our business with our municipal clients."

In business for over 50 years, PCO employs over 500 Canadians and has more than 50,000 customers being serviced by its 26 offices across the country. The company works closely with provincial and federal governments in the testing and monitoring of pest control techniques. PCO also collaborates with government and industry on future management techniques involving diseases such as West Nile Virus and Hantavirus. In its pest control endeavours, PCO aggressively seeks 'green' (organic) solutions to the problems. This is good news to the company's municipal customers and their citizens.

PCO's highly trained technicians offer municipalities a number of quality assurance

programs. These include:

- HAACP (Hazard Analysis Critical Control Points) wherein technicians customize a pest control program for individual municipalities based on HAACP program procedures.
- ISO 9002 International Quality Standard was achieved a number of years ago – the first private pest control firm in western Canada to achieve this benchmark.
- IPM (Intelligent Pest Management) is a customized system in which technicians assess whether a pest control treatment is required, what are the best methods to utilize, and when it should take place. (PCO always focuses on the least toxic approach to a pest problem.)

If pests are a problem in your community, call Dwayne and his PCO team in Winnipeg at 925-7928 or the AMM's **Patti DeBaets** at 204-856-2367.



Board Certified
Entomologist
on staff
ISO 9000
Certified

WE DELIVER THE PROMISE IN PEST CONTROL

ORKIN PEST SERVICES and the **SWAT TEAM PEST SERVICES** are now one company to service you better. Orkin, "Your Swat Team" provides pest control services, products and information to help keep your business and products pest free. Where ever you are in Manitoba or Canada we guarantee to solve your pest problem.

When in Winnipeg, please come in to visit our Retail Store and staff at our new location.

Ph: (204) 925-7928
Fax: (204) 235-0155
1041 Marion St. Wpg., MB



Your Swat Team

