

The Municipalities Trading Company of Manitoba Ltd. (MTCML) is the business arm of the AMM. The Trading Company allows AMM members to purchase products and services at lower prices through the power of bulk buying. This year has been another great success. Sales remain consistent and the stable pool of official suppliers has been changing and growing.

The MTCML provides a major source of revenue for the AMM and allows the AMM membership dues to remain one of the lowest in Canada. The MTCML rebate, given to members based on their individual sales through the trading company, was increased from \$250,000 in 2002 to \$300,000 in 2003.

Official Suppliers

There are 27 Official Suppliers to the MTCML. These suppliers offer hundreds of products and services that municipalities use. The Trading Company has individual contracts with each of these suppliers that ensure the best possible pricing for the purchasing members. In return, suppliers have direct contact with Manitoba's municipal market and can be a part of regular marketing opportunities through the AMM (mailings, Convention, trade shows, etc.) Each of our suppliers has shown long term commitment to the MTCML, creating a stable purchasing environment for the members of the AMM. The official suppliers of the MTCML are:

Acklands Grainger Inc. - Commercial, Industrial and Safety Supplies
Airmaster Sales - Signs
All Things Energy - Petroleum Purchasing Program
Armtec - Culverts
Bridgestone Canada Inc. - Tires
CD Awards - Promotional Items
Darwen Road Technologies Ltd. - Dust Control
Denray Tire - Bandag Tires
Dust Free Road Maintenance - Dust Control
EPB Environmental Services Ltd. - Livestock Development Plans
Fort Distributors Ltd. - Dust Control, ENI Stabilizer and Road De-Icing Products
Goodyear Canada Inc. - Tires
Guardian Traffic Services Manitoba Ltd. - Traffic Control Equip.
Grand & Toy - Office Supplies
Hayhurst Elias Dudek Inc. - Insurance
Kal Tire - Recapped and Retread Tires
Manitoba Telecom Services - Long Distance and Cell Packages
Michelin - Tires
Norquay Printers Ltd. - Envelopes, Letterhead, etc.
Shippam & Associates Inc. - Promotional Materials
Souris Rock Shop - Name Badges, Desk Plates
Strongco Equipment - Grader Blades
SVB Inc. - Toner, Cartridges and Print Ribbons
Swat Team Pest Services Inc. - Gopher and Rat Poison
Tire Craft - Tires
Viceroy Distributors - Mosquito Control Equipment
Westman Steel Industries - Culverts



Corporate Members

Nine companies make up the Corporate Members list of the AMM. These members assist the buying group in providing many services and hosting various events throughout the year. The Corporate Members of the AMM are:

Borland Construction
Hayhurst Elias Dudek Inc.
Innovative Municipal Products Inc.
Manitoba Heavy Construction Association
Manitoba Hydro
Manitoba Pork Council
Pommen Group
Robert Watson, Attorney-at-Law
Strongco Equipment

